THE POWER OF ONE

MEDSHARE 2014 ANNUAL REPORT
15 years of bridging the gap between surplus and need
**Our Mission**

MedShare is dedicated to bridging the gap between surplus and need to improve health care and the environment in the United States and abroad.

**Our Purpose**

MedShare acts as a recycling and distribution center for surplus medical supplies and equipment. MedShare collects and redistributes these unexpired products to health care facilities in medically underserved communities.

**Our Community**

MedShare relies solely on the generosity of individuals, foundations, corporations, and government grants to carry out its mission.

**Our Commitment**

MedShare is committed to helping all health care institutions that serve vulnerable populations regardless of religion, politics, or race. MedShare often partners with various faith-based and nongovernmental organizations to fulfill its mission.

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**The MedShare Model: How We Work Together**

*Our partnerships with hospitals and manufacturers provide us with the medical products our recipients need. Our volunteers sort the donated product and pack it into boxes. Along with biomedical equipment, these boxes are shipped overseas to public hospitals and clinics in need. We also equip medical mission teams with the medical supplies they need to carry for their mission trips. And through all this medical surplus redistribution, we’re helping the environment and keeping life-saving products out of landfills.*
Dear Friends,

THE POWER OF ONE is not simply a theme for this report. It is a call to action: a belief that our individual talents and time are valuable and needed, to trust that one small act of kindness when joined with others creates a ripple effect that can build healthy communities locally and globally.

The Power of One symbolizes how one person’s desire and commitment to affect change and connect with others, can create an organization that makes a difference for many in communities around the world. That is at the heart of our mission at MedShare.

In fiscal year 2014, MedShare shipped 1,738,027 pounds of medical supplies and equipment valued at $18.8 million USD in 128 forty-foot containers to public hospitals and clinics in 26 countries, and equipped 372 medical mission teams. As you read this report, you will see how the work of each one of our partners, donors, and volunteers in the United States is helping doctors and nurses at public hospitals across the globe get the supplies and equipment they need to provide quality health care to their patients.

We also reached a number of milestones: our 1,000th container shipment of custom-ordered supplies and equipment since our founding 15 years ago, and our expansion to a third U.S. region with the opening of our Northeast Sort and Collection Center in Secaucus, New Jersey.

The power to serve and make a difference lies in each of us. We greatly appreciate your support of our work and we invite you to join us as we continue bridging the gap between surplus and need.

Charles Redding
CEO and President

Thomas Asher
Chair, Board of Trustees
18,662 VOLUNTEERS SERVED
1.7 MILLION POUNDS OF MEDICAL SUPPLIES & EQUIPMENT SHIPPED TO 26 COUNTRIES
128 CONTAINERS SHIPPED
$18.8 MILLION SUPPLIES AND EQUIPMENT DELIVERED
372 MEDICAL MISSION TEAMS EQUIPPED
33 FREE AND SAFETY NET CLINICS Provisioned
136 TECHNICIANS/ENGINEERS, 314 DOCTORS/NURSES, 342 STUDENTS TRAINED
**The Impact of Many**

**Where We Served**

**Shipments:**

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<td>Cameroon</td>
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<tr>
<td><strong>Total:</strong></td>
<td><strong>128</strong></td>
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*Shipments to other U.S. based NGOs who ship internationally*

**Medical Mission Teams**

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<th>Teams</th>
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**Free and Safety Net Clinics**

United States 33
2014 Event Highlights

**Atlanta Young Professionals promote MedShare**

MedShare’s Southeast Council and Board of Trustees member, Ariana Zibilich and her colleagues at Triage Consulting played a huge role in helping MedShare celebrate 15 years of diverting surplus medical supplies from local landfills and sending these unexpired supplies to communities in need of quality health care. On October 4, 2013, our Sustainable Social introduced young professionals in Atlanta to MedShare and offered ways they could engage their corporate employers to fulfill their social responsibility by supporting MedShare’s work.

**Ghana First Lady is special guest at Northeast Region’s NYC Gala**

The First Lady of Ghana, Lordina Mahatma, visited MedShare’s National Office and Southeast Distribution Center in October 2013 to tour and discuss a partnership to ship 40-foot containers of medical supplies and equipment to Ghana, especially the Northern Region. Special thanks to MedShare Northeast Council member Japhet Aryiku for inviting Mrs. Mahatma to attend the Third Annual Share the Good Gala in November 2013 as the event’s honored guest. Mrs. Mahatma has sponsored four 40-foot containers valued at $100,000 USD to several health care facilities in Ghana.

**MedShare opens Northeast Region office in Secaucus, NJ**

Following the appointment of James White as the new Northeast Region Director, MedShare held a ribbon cutting celebration for the opening of our Northeast Collection and Sorting Center on March 12, 2014 in Secaucus, NJ. Staff members were joined by members of our Northeast Regional Council as well as representatives from our partners and funders: North Shore–LIJ Health System, Henry Schein, Crutches for Kids, and the Gerard Health Foundation.
2014 Event Highlights

Western Region honors volunteers at annual recognition event
On May 3, 2014, MedShare’s Western Region held its 6th Annual Volunteer Appreciation Party at the Sorting and Distribution Center in San Leandro, California. More than 80 volunteers, their family and friends gathered for a celebration in the warehouse transformed with glittering, overflowing treasure chests of chocolate gold coins, beads, and gemstones. Special guest Dr. Bwire Chirangi gave a presentation on Shirati Hospital in Tanzania. A 40-foot ocean container of medical supplies and equipment sponsored by our Western Region volunteers was shipped to the hospital from the Port of Oakland in November 2013.

MedShare ships 100th and 1000th 40-foot containers to Africa
MedShare board members and special guests joined staff members at our Southeast Distribution Center in Atlanta, GA on May 14, 2014, to celebrate MedShare’s 1,000th ocean container shipment to Donka Hospital in Guinea and the shipment of one hundred 40-foot containers to Nigeria. Organized by MedShare Vice President of International and Corporate Relations Nell Diallo, Medshare founders A.B. Short and Bob Freeman, former board chair Thomas Asher, and CEO and President Charles Redding were among the speakers for the program.

NY Young Professionals raise $70,000 for Typhoon Survivors
Nearly 200 guests gathered at the Hotel Americano in New York City on June 12, 2014 for MedShare’s New York Young Professionals Third Annual Benefit and Silent Auction. Event Co-Chair Jennifer Tytel (pictured near left) says the group met its most aggressive goal to date. A part of the event proceeds will help sponsor a MedShare 40-foot ocean container of life-saving medical supplies and equipment to Ormoc City Hospital in the Philippines to help health professionals treat patients recovering from the devastating impact of Typhoon Haiyan.
One product keeping millions healthy

A grant from the Kimberly-Clark Corporation helped launch MedShare in 1998. During the past 15 years, the company has funded the shipment of 99 forty-foot containers of medical supplies worth $11.6 million to 74 health facilities in 13 countries.

Kimberly-Clark products are used by nearly a quarter of a million people in the world every day. During fiscal year 2014, MedShare shipped 17.6 million exam gloves donated by Kimberly-Clark to 30 countries, diverting nearly 210,000 lbs. of medical waste from U.S. landfills.

One Kimberly-Clark product that has been on every MedShare shipment over the past fifteen years are medical examination gloves.

The gloves help protect health care workers from potentially infectious fluids, blocking the transmission of chemicals, microbes and diseases like HIV. They are disposable so health care professionals do not have to worry about transmitting fluids or infections from one patient to another.

“Through financial sponsorships for shipments to over 13 countries in the developing world, we are proud to stand side-by-side with MedShare to provide access to life-saving medical supplies.”

JENNY LEWIS
Vice President, Kimberly-Clark Foundation
One donor’s gift can help many in need

MedShare Emeritus Board member Lewis Manderson, Jr. knows the power of one very well. Manderson and his wife, Faye, have been long-time donors to MedShare and other southeastern U.S. education and health care nonprofit organizations. A member of MedShare’s 1998 Society, Manderson served on the MedShare Board of Trustees from 2000 through 2010. He and his wife agree that a personal connection with an organization is often what moves individuals to become financial supporters. “It could be a part of conversation or a story you accidentally overhear,” added Faye Manderson. “Something that gets you thinking about ways you might be able to help.”

Over the years, the Mandersons have made major financial gifts to MedShare’s Annual Fund, Capital Campaign, and Humanitarian Relief Efforts for victims of the Tuscaloosa Tornado (AL), and Haitian Earthquake in 2011. “I just feel it’s important to try to help in any way that you can,” he said. “Nonprofit organizations like MedShare can’t do their work without strong financial support. That’s just the simple reality.”

“Organizations like MedShare can’t do their work without strong financial support from individual donors. We made a commitment to support that work.”
LEWIS MANDERSON, JR.

U.S. corporations donate time, money to MedShare mission

AT&T’s OASIS staffers—Achieving Excellence through Diversity (pictured at left) is one of many corporate groups who volunteered in 2014 at our regional centers. In FY2014, 177 AT&T employees volunteered at our Southeast Distribution Center in Atlanta for 531 hours. They created 5,150 boxes of medical supplies, saving 52,492 lbs. of medical waste from U.S. landfills.
The year was 2008. MedShare was expanding to the Western United States with the opening of its Western Region office in San Leandro, California. John Morton walked in, looked at his wife, Joanna, and said, “We can do this.” Six years and over 2,965 volunteer hours later, Morton is MedShare’s volunteer with the greatest number of service hours. “We found like-minded people here who have the same hearts for giving back that we do,” he said.

A San Leandro resident for over 30 years, Morton is a former Kraft Foods employee, a company he says stressed corporate social responsibility. As MedShare volunteers, John and Joanna Morton have seen firsthand how the power of one can become the impact of many. “We’ve seen medical mission team members come to MedShare with tears in their eyes and tell us about the difference we’re making by sorting these supplies,” he said. “They come to our [Western Region] warehouse ‘clinic’ and tell us how similar it is to their own facilities, only their floors are made of mud, not concrete.”

Morton says most Americans would be shocked to learn how difficult it is for people in developing countries to receive the most basic medical care. “Surgeons in those countries use fishing string for sutures because that’s all they have,” noted Morton. “We’re not medical professionals. But MedShare is a place where we get to touch lives in medical ways through the work we do.”

The Mortons give time and financial gifts to MedShare. They supported the Western Region volunteers’ project to ship a 40-foot container to Shirati Hospital in Tanzania in 2013 and are now supporting a new volunteer project to ship a container this year to Sierra Leone. “John has contributed above and beyond to our growth,” says Ashley Gee, MedShare West’s Volunteer Coordinator. “He is our top volunteer who always has a smile on his face and is ready to get to work. From packing countless boxes to welcoming volunteers, John does it all! John Morton is a true gem.”

On a recent trip across the country, the Mortons stopped in Atlanta so they could work a volunteer shift at MedShare’s Southeast Distribution Center. How long will John Morton continue to serve as a MedShare volunteer? “I can’t imagine not being a MedShare volunteer!” he said. He shows us all the power of one.
**THE IMPACT OF MANY**

*This FISCAL YEAR, we hosted 18,662 volunteers in our San Francisco, Atlanta, and New York metropolitan area locations, adding up to 56,019 hours served, 824,285 pounds sorted, and 91,847 boxes of international aid packed.*

MedShare volunteers are stewards of environmental and humanitarian change. Their tremendous contribution magnifies our capacity to strengthen health care delivery systems around the globe, while engaging in eco-friendly practices to provide life-saving supplies for countless individuals in need. Their service and compassion is a hallmark to creating lasting change. MedShare could not begin to accomplish its mission without each of these generous individuals.

See page 26 for a list of MedShare volunteer groups during fiscal year 2014.

“Volunteering at MedShare gives us the chance to show our grandchildren the importance of giving back to those in need.”  
**BILL VAN HOUT**, Atlanta, GA

“During our trip to Tanzania, it was amazing to see what a difference the medical supplies I sorted the last two years make for the people there.”  
**NANCY MENNE**, San Leandro, CA
**Biomed Engineering Program ensures maximum impact for all equipment shipped**

In every 40-foot container MedShare ships, we provide pieces of BIOMEDICAL EQUIPMENT that have been specifically selected by each recipient hospital and clinic. Some of those items include incubators, x-ray machines, exam tables, syringe pumps, anesthesia equipment, ultrasound machines, and blood gas analyzers. All biomedical equipment is thoroughly inspected and tested on site by our teams in Decatur, GA and San Leandro, CA.

In fiscal year 2014, MedShare shipped 3,840 pieces of equipment and conducted five training sessions for 451 local technicians, engineers, doctors, and nurses in 28 hospitals and 9 health centers in Liberia, Ghana, Sierra Leone, Cameroon, and Cote D’Ivoire.

To ensure long term impact for the equipment shipped, MedShare has developed a BIOMEDICAL EQUIPMENT TRAINING PROGRAM. Supported by donations, these on-site workshops provide training and equipment troubleshooting to local health care professionals on the use and maintenance of each item to ensure maximum impact.

The ultrasound machine (pictured at right) is the one piece of equipment included in MedShare container shipments in 2014 that continues to have the broadest impact on the recipients we serve.

At Keta Hospital in Ghana, for example, women with pregnancy complications and patients with other abdominal and cardiac issues had to be transported three to four hours to Accra, the capital city, for treatment because there was no ultrasound unit at the hospital. Many patients often did not survive that trip. Thanks to MedShare, the hospital now has an ultrasound machine on site that is helping to save the lives of many Ghanaian mothers and babies.
MedShare partnership brings hope and health to Marsabit, Kenya

MedShare’s partnership with Marsabit District Hospital in northern Kenya is a living reminder of how one idea in one part of the world can build a healthy community thousands of miles across the world.

Marsabit District Hospital had long been forgotten in a remote and harsh area of northern Kenya. The hospital had struggled for years to serve the overwhelming health care needs of the district’s 200,000 residents. The hospital staff—doctors, nurses, therapists, dietitians, and administrators—did their best to care for the patients, but they simply didn’t have the equipment and supplies necessary to perform the jobs they had been trained to do.

What MedShare’s Director of Biomedical Engineering and Training Eben Armstrong saw when he first visited Marsabit Hospital brought tears to his eyes. “Equipment was broken and inoperable,” said Armstrong. “There were very few beds and the mattresses were soiled and torn. Some of the hospital’s surgical equipment would stop working in the middle of a procedure. They had no warmers for newborn babies and the maternity ward only had rusty beds.”

Thanks to the Coca-Cola Africa Foundation’s ShareHope Initiative, MedShare helped make history in Marsabit. The arrival of our first 40-foot container of medical equipment and supplies in March 2014 marked a new beginning for the facility and the families it serves. Teams of community members, hospital and Partners for Care staff helped unload dozens of boxes of equipment and supplies from the MedShare shipment. What happened over the following days was nothing short of a miracle. “It reminded me of the days when everyone came to help build a barn, working seamlessly to make it happen,” said Connie Cheren, Founder of Partners for Care.

Four 40-foot containers of medical supplies and equipment valued at nearly $400,000 have been delivered to Marsabit Hospital during fiscal year 2014. Broken and rusted furniture and equipment were replaced, repainted, rebuilt, and restored. Badly needed supplies were stocked, inventoried, and distributed to every department. Hospital staff were trained on how to use and maintain the new equipment. MedShare is playing a major role in making Marsabit a community where families can now receive quality medical care.
In 2014, three shipments of medical supplies and equipment valued at $523,000 USD were shipped to Orient Humanitarian Relief (OHR), a nongovernmental organization based in Turkey. OHR operates several hospitals in Turkey that treat the thousands of Syrian refugees displaced by Syria’s continuing civil war. OHR workers continued their mission to help Syrians in need despite the personal dangers they face on a daily basis.

In 2014, MedShare’s Western Region Center in San Leandro, California provisioned 18 local safety net clinics in 2014 with much needed medical supplies and durable medical equipment like exam tables and doctor’s stools. By keeping supply closets full, MedShare helps the clinics keep their costs down, conserve their resources to care for more patients, and divert more medical waste from California landfills.

In January 2014, MedShare shipped many urgently needed medical supplies and equipment in a 40-foot container to the Ruth Paz Foundation in Honduras. Catheters, blood collection units, surgical gowns, and infant sensors are among the supplies urgently needed for patients at the Ruth Paz Clinic and Children’s Burn Hospital. Hospital staff said MedShare’s donation, sponsored by Kimberly-Clark, will help serve more patients and lower the costs of patient care.

In March 2014, MedShare shipped medical supplies and equipment worth nearly $127,000 USD and sponsored by Bethlehem Ministry to Clinique Esperance et Vie in northern Haiti. Infant warmers, portable x-ray machines, exam tables, exam gloves, surgical gowns, and IV poles will help health care workers at the clinic improve health care to area residents.

In 2014, MedShare shipped critically-needed medical supplies and equipment to Hue Central Hospital and the Oncology Hospital of Ho Chi Minh City valued at $518,704.60. These shipments are helping ensure that vulnerable populations in two provinces of Central Vietnam are receiving quality health care.
The MedShare Story

In 1998, A.B. Short and Bob Freeman founded MedShare to address the critical health care needs of the underserved populations in the world and the environmental threat of discarded medical supplies and equipment.

1999
MedShare ships its first 40-foot shipping container of medical supplies to Costa Rica.

2000
MedShare receives its first significant foundation gift of $250,000 from the Robert W. Woodruff Foundation. This serves as a “seal of approval” for MedShare.

2002

2004
MedShare pilots a project to provide enhanced biomedical services to recipient hospitals, having engineers travel onsite to evaluate their equipment needs and help with installation and maintenance training.

2005
MedShare moves into a 50,000 square-foot facility that is double the size of its previous space.

2006
With the help of an average of 320 volunteers per month, MedShare surpasses a major milestone by shipping $35 million worth of supplies and equipment overseas.

2007
MedShare secures a $6.2 million capital campaign to purchase and endow its National Headquarters facility, upgrade technology and fund national expansion.

2008
MedShare celebrates the Grand Opening of a second distribution center in San Leandro, CA.

The total number of containers of medical supplies shipped reaches 400.

TechBridge awards MedShare with the Technology Innovation Award.

The Georgia Center for Nonprofits names MedShare the Top Nonprofit of the Year.

2009
MedShare’s 500th forty-foot container of medical supplies and equipment is shipped. The shipment was sponsored by the newly-formed Southeastern Regional Council and was sent to benefit Santa Rosa Maternity Hospital in Ecuador.

A mobile CT Scanner is donated to MedShare’s Western Region Distribution Center by Catalina Imaging. This is the largest single medical equipment donation MedShare has received to date.

The Coca-Cola Africa Foundation awards MedShare a $400,000 grant, the largest program grant ever received by MedShare in a given year.

The State of California recognizes MedShare as a recipient of the Waste Reduction Awards Program (WRAP).

Charity Navigator names MedShare a top charity providing humanitarian relief supplies, and also ranks the organization #2 on their Top Ten list of Highly-Rated Charities Relying on Private Contributions and #2 on their Top Ten list of Slam Dunk Charities.
A $500,000 capital campaign challenge grant is claimed to complete the endowment of MedShare's National Headquarters and Southeastern Distribution Center.

**2010**

For the first time, MedShare ships over 100 containers of medical supplies in a calendar year.

After the devastating earthquake in Haiti, MedShare responds by shipping 28 containers of medical supplies, supplying over 83 medical mission teams, and providing biomedical equipment training.

MedShare ships its 600th container of medical supplies and equipment.

In an effort to make its warehouses more environmentally friendly, MedShare installs motion-activated lights to save energy.

MedShare enjoys a record fundraising year, increasing total support by more than 30%.

**2011**

Surpassed 2 million cubic feet in material saved from landfills.

Secured partnership with The Atlantic Philanthropies that will result in substantial container shipments to Vietnam.

Established a New York Regional Council, and explored expansion opportunities in the New York tri-state area.

Meridith Rentz elected CEO after a one-year search by the Board of Trustees.

**2012**

Shipped our 800th ocean container.

Sent a record 125 ocean containers and provisioned a record 436 medical teams.

Diverted an estimated 1.5 million pounds of medical surplus from landfills.

**2013**

Shipped 900th container to Liberia sponsored by Chevron.

MedShare staff, trustees, and council members travel to Haiti to visit hospital partners and clinics.

Hosted second annual Share the Good Gala in NYC to support the Northeast Region Collection Center.

New York Young Professionals raised over $50,000 to ship a 40-foot container to Isiae Jeanty Leon Maternity Hospital in Haiti.

**2014**

MedShare Northeast Region office opens in the New York City metropolitan area.

Nigeria receives its 100th container. MedShare’s 1000th ocean shipment goes to Guinea.

Chief Operating Officer Charles Redding named CEO and President.

New York Young Professionals raised nearly $70,000 to ship a 40-foot container to Tacloban Hospital in the Philippines.

MedShare’s Western Region is a finalist in Google’s Bay Area Impact Challenge Grant that will expand outreach to the Safety Net Clinics.
November 8, 2013, brought Typhoon Haiyan to the Philippines, packing wind gusts of more than 200 miles per hour and wave surges of 45 feet. One of the strongest storms in history, it ripped through the islands, damaging businesses, communities, and health care facilities, taking thousands of Filipino lives. It knocked out power and communications in many areas, rendering transportation to certain remote areas of the country nearly impossible, and leaving much of the country without the most basic lifelines.

Within days of the storm, MedShare had equipped numerous medical teams traveling to the Philippines with over 22,000 pounds of high-quality medical supplies from our medical mission team store. One of the teams, Hospitals for Humanity (HFH), shipped nearly 10,000 pounds of medical supplies and equipment valued at $153,371 USD to the Philippines to help treat typhoon survivors.

Over the past year, with additional supplies from MedShare’s medical mission team store, HSH has focused its recovery work on Malapascua, a small island in the Visayan Sea, just north of Cebu that was devastated by the typhoon.

The island has no doctor, only a nurse’s assistant to deliver health care.

“Everyone else was focused on the recovery efforts in Tacloban City,” noted Segun Ajayi, MD, CEO and Founder, HFH, Decatur, GA-based nonprofit organization. “The situation on Malapascua was just as dire, shocking and sad. People were wandering around totally dazed.”

“I can’t put into words what the value of our partnership with MedShare has meant to the people of Malapascua,” added Dr. Ajayi. “It allowed us to reach so many more people and helped us identify and treat chronic diseases like diabetes and hypertension that affect so many residents on the island.”

Hospitals for Humanity is building a new hospital on Malapascua. “Conditions are improving and hope is being restored there,” said Dr. Ajayi. “The medical supplies we receive from MedShare will help sustain the quality of health care the people there receive when our new hospital is finished. We would not be able to do this without MedShare.”

“We could not have helped as many typhoon survivors as we did without MedShare’s medical supplies.”

DR. SEGUN AJAYI
CEO, Hospitals for Humanity

Devastation on Malapascua Island after Typhoon Haiyan

HSH transports medical supplies to typhoon survivors on Malapascua.
The Impact of Many

Our Urgent Humanitarian Relief: recovery and rebuilding after Typhoon Haiyan

As humanitarian aid began arriving in the immediate aftermath of the typhoon, MedShare was among the nonprofit health care organizations providing assistance to the victims and laying the groundwork for long term relief. Within weeks after the typhoon hit, MedShare shipped five 40-foot disaster relief containers of medical supplies and equipment valued at just over $800,000 to health care facilities, including the Provincial Government of Cebu, Missionaries of the Poor, Foundation of Our Lady of Peace, Iloilo Provincial Hospital, and ORMOC District Hospital. APL, the world’s seventh largest ocean carrier, provided free port-to-port shipping from our Savannah, GA and Oakland, CA ports from December 2013 through March 2014.

Generous contributions to MedShare of more than $360,000 from individuals, corporate and foundation partners, specifically the Ayuda Foundation, Ventas, North Shore–Long Island Jewish Health System, UPS, Med Assets, the Clif Bar Foundation, Gladstone Institutes, and MiMedx helped ensure that containers were shipped and medical mission teams were swiftly deployed to deliver life-saving medical care to the storm survivors.

Our nonprofit partner MAP International donated over-the-counter medications and basic first aid supplies that were shipped to devastated areas on 40-foot containers. Exam gloves, masks, suture dressings, wound and surgical care products from Kimberly Clark, Stryker, Henry Schein, Covidien, and Molnlycke Healthcare helped prevent diseases such as malaria and cholera that often come after disasters like Typhoon Haiyan.

Throughout this fiscal year, we continued to collaborate with our nongovernmental, hospital, and corporate partners to ensure that urgent medical supplies and equipment were delivered to survivors in this vulnerable region of the world. From earthquakes in Haiti, cholera outbreaks in Zimbabwe, drought and famine in East Africa, to the devastating Typhoon Haiyan in the Philippines, MedShare stands ready to respond to those in need through our Urgent Humanitarian Relief Program.
**Diverting surplus locally, providing health care globally**

For various regulatory reasons, when medical supplies are opened and used in U.S. hospital operating rooms, all supplies in those packages whether they are used or not, cannot be used again. Every year, these actions produce more than 5.9 million tons of waste each year.

All of our U.S. health care partners are committed to environmental stewardship as part of their mission to improve the health of our communities. MedShare accepts donations of unused, unexpired medical surplus supplies and used biomedical equipment through our corporate partnerships and hospital surplus recovery program. We work with our hospital partners in Atlanta, GA, San Francisco, CA, and New York City metropolitan areas to set up programs that include in-service training, donation barrels for surplus products, and pick up services for donated supplies.

In 2014, MedShare recovered 2.345 million lbs. of medical supplies, equipment, furniture, and beds through our partnerships with supply manufacturers, distributors, health care partners, and individuals supporting our three U.S. regions.

Through this program, MedShare helps protect our environment, and in turn, redistributes these surplus medical supplies and equipment to those most in need based on the specific requests of public hospitals and clinics around the world. Without our hospital surplus recovery program, these essential supplies would be indiscriminately disposed of in local incinerators and landfills.

“By collecting surplus medical supplies and equipment that are diverted from landfills to provide care for people in need, our partnership with MedShare makes a lasting difference in our own backyard and all over the world.”

**Sherry Novick**
Kaiser Permanente (Oakland, CA)
“We refer North Shore–LIJ staffers going on medical mission trips to MedShare so they can take advantage of the supplies our system and other hospital partners around the country are donating.”

LAUREN ROTH
North Shore–LIJ Health System (Great Neck, NY)

North Shore–LIJ Health System donated 33 Hill-Rom Advance hospital beds and 29 mattresses in May 2014 that would otherwise be destined for a landfill. Hospital equipment like this has a sustainable impact: extending the life of the equipment by years and touching thousands of patients.

“Sorting medical supplies for countries in need at MedShare gave me and my fellow nurses an important perspective on volunteering for the common good, connecting on a global basis, and preventing unnecessary medical waste.”

CAROLYN BROWN, RN, MN, CCRN
Education Coordinator, Emory Healthcare (Atlanta, GA)
FINANCIALS

MEDSHARE INTERNATIONAL, INC.

Summary Statement of Activities for the Year Ended June 30, 2014

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<td>Expenses:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program expenses</td>
<td>23,629,060</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Fundraising expenses</td>
<td>530,027</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>General and Administrative expenses</td>
<td>437,158</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>24,596,245</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Increase In Net Assets</td>
<td>4,174,249</td>
<td>330,185</td>
<td>—</td>
</tr>
<tr>
<td>Net Assets, Beginning of Year</td>
<td>16,710,872</td>
<td>3,458,716</td>
<td>1,000,000</td>
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<tr>
<td>Net Assets, End of Year</td>
<td>$20,885,121</td>
<td>$ 3,788,901</td>
<td>$1,000,000</td>
</tr>
</tbody>
</table>

Statement of Financial Position as of June 30, 2014

<table>
<thead>
<tr>
<th>Assets</th>
<th>Liabilities &amp; Net Assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$ 2,311,134</td>
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<tr>
<td>Receivables</td>
<td>1,675,077</td>
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<tr>
<td>Inventory</td>
<td>19,369,427</td>
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<tr>
<td>Property and Equipment</td>
<td>1,861,956</td>
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<tr>
<td>Endowment</td>
<td>1,185,310</td>
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<tr>
<td>Other Assets</td>
<td>79,300</td>
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<tr>
<td>Total Assets</td>
<td>$26,482,204</td>
</tr>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$ 291,087</td>
</tr>
<tr>
<td>Line of Credit</td>
<td>480,000</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>37,095</td>
</tr>
<tr>
<td>Unrestricted Net Assets</td>
<td>20,885,121</td>
</tr>
<tr>
<td>Temporarily Restricted Net Assets</td>
<td>3,788,901</td>
</tr>
<tr>
<td>Permanently Restricted Net Assets</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>$26,482,204</td>
</tr>
</tbody>
</table>

At MedShare, we are committed to using funds responsibly

Allocation of Expenses

96% Program
2% Fundraising
2% General and Administrative

In-Kind Services Brenda Ball, Andrea Berry, Angie Bryan, Jean-Paul Djiatsa, Fisher & Phillips LLP, Sam French, Paul Hastings, Margaret Hellums, King & Spalding, Melanie McLean Photography, Jackson Spalding, Techsoup
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