STRENGTHENING EMPOWERMENT

MISSION

OVER EIGHT HUNDRED MISSIONS

MAKING SURGERIES POSSIBLE

EMPOWERING EQUIPMENT FOR SURGERIES AT SAN LEANDRO AND HOPE...)

SHARING THE GOOD

MEDSHARE 2012 ANNUAL REPORT
**OUR MISSION**

MedShare is dedicated to bridging the gap between surplus and need to improve healthcare and the environment in the United States and abroad.

**OUR COMMITMENT**

MedShare is committed to serving all needy healthcare institutions regardless of religion, politics, or race. MedShare often partners with various faith-based and non-governmental organizations to fulfill its mission.

**OUR PURPOSE**

MedShare acts as a recycling and distribution center for surplus medical supplies and equipment. MedShare collects unused medical supplies that are still valuable, but no longer in demand and redistributes these products to healthcare facilities in medically underserved communities.

**OUR COMMUNITY**

MedShare relies on the generosity of both corporate and private donors to operate. MedShare’s beneficiaries are all underserved healthcare institutions requesting help throughout the world.
TO THE MEDSHARE COMMUNITY,

What an extraordinary year it’s been at MedShare!

As you will see reflected in the beautiful stories, photos and data compiled in our Fiscal Year 2012 Annual Report, the MedShare team has energetically worked in partnership with a diverse range of organizations, individuals and corporations to bridge the gap between surplus and need over the past twelve months.

MedShare has continued its successful trajectory of growth, celebrating both our 700th and 800th container shipments of humanitarian aid and forging ahead with further expansion efforts in California, as well as new growth opportunities in New York and South Florida. This growth allows us to efficiently collect more high quality surplus so that we meet ever-growing needs across the globe. The over $18 million worth of medical supplies and equipment shipped in 127 ocean containers this year is a testament to the tremendous support from our generous network of supporters and partners.

We are pursuing this growth while also maintaining a laser-like focus on quality and staying true to MedShare’s guiding principle of keeping our recipients at the center of our programs. The MedShare team is continuously innovating and seeking new, high-impact and sustainable ways to provide high-quality supplies and equipment. For example, based on partner feedback, we have implemented new initiatives around shipping clean birthing kits and have also expanded our biomedical training and technical service program.

MedShare remains steadfastly committed to making a difference locally both by reducing the direct impact of medical surplus disposal on our environment and by supporting free and safety-net clinics. This year, we’ve kept over 325,000 cubic feet of medical surplus out of landfills and earned several prestigious environmental awards. A vital component of the MedShare model is our world-class volunteer program. We provide each of our 17,000 volunteers with a unique opportunity for local community building and meaningful civic engagement.

So there you have it – a proven approach that has once again yielded outstanding results. We are continuing to diligently build on the foundation established by our amazing Co-Founder and former CEO, A.B. Short. The MedShare model is pretty straightforward and yet, it generates an unusual three-for-one social good return on investment. We improve access to health care across the globe by providing critical supplies and equipment; we protect our environment by keeping perfectly good medical surplus out of the landfill; and, we support community building by providing high-impact volunteer experiences. That’s a whole lot of goodness, and none of it would be possible without your ongoing support. Thanks so much for all that you do to help us SHARE THE GOOD with thousands of people and communities in need around the world.

In service,

Meridith L. Rentz, MBA/MPH
CEO & President

James E. Arnett
Board Chair
Rev. Jesse Jackson visited MedShare’s headquarters | Local artists created pieces out of surplus medical supplies at MedShare | Welcomed Meridith Rentz as Chief Executive Officer and Charles Redding as Chief Operating Officer | Expanded Western Region distribution center by 50% to accommodate increased demand for aid shipments | Held first annual “Share the Good” benefit and Young Professional’s event in New York | Received Acterra’s 2012 Environmental Innovation Award | Traveled to Kenya for annual “The Main Thing” trip | Hosted the First Lady of Niger at our Southeast Headquarters | Received CalRecycle’s Waste Reduction Award | Started surplus barrel collection at North Shore LIJ Health System | Awarded 4 Stars for the eighth consecutive year by Charity Navigator | Extended the MedShare/Coca-Cola Africa Foundation partnership to provide biomedical training and services.
## Our Beneficiaries

### Containers Shipped

<table>
<thead>
<tr>
<th>Country</th>
<th>Count</th>
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</thead>
<tbody>
<tr>
<td>Bangladesh</td>
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<tr>
<td>Bolivia</td>
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<tr>
<td>D. R. Congo</td>
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<tr>
<td>Côte D'Ivoire</td>
<td>2</td>
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<tr>
<td>Ecuador</td>
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<td>Haiti</td>
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<td>Jamaica</td>
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<td>Kenya</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>127</strong></td>
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### Medical Mission Teams & Free Clinics Equipped

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<th>Country</th>
<th>Count</th>
</tr>
</thead>
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<tr>
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<td>2</td>
</tr>
<tr>
<td>Belize</td>
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<td>Bhutan</td>
<td>3</td>
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<td>Cambodia</td>
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<tr>
<td>Colombia</td>
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<tr>
<td>D. R. Congo</td>
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<td>Costa Rica</td>
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<tr>
<td>Côte D'Ivoire</td>
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<td>13</td>
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<tr>
<td>Guatemala</td>
<td>18</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>383</strong></td>
</tr>
</tbody>
</table>

## Did You Know?

U.S. hospitals generate more than **Two Million Tons** of medical surplus every year.
This fiscal year, we distributed over $18 million worth of medical supplies and equipment in 127 forty-foot ocean containers and supported over 352 medical mission teams and 31 safety net clinics, sharing the good with thousands of people and communities in need around the world.

...by sending ‘boxes of hope’ to overseas recipients in need!
We equip medical mission teams with the supplies they need to support MedShare’s mission of bridging the gap between surplus and need. Last year, 352 medical mission teams and 31 safety-net clinics were supported by our MedTeam Stores.
At Porgera Hospital in **Papua New Guinea**, this woman was treated for an injury that occurred 6 years prior. Thanks to MedShare supplies, she can now begin the road to recovery. This is just one example of how MedShare’s container program provides support to thousands in need around the world.

In **Bangladesh**, MedShare partners with the International Center for Diarrheal Disease Research, Bangladesh (icddr,b) as part of a Clinton Global Initiative to strengthen the local health care system. MedShare and its partners are committed to supporting 12 hospitals in Bangladesh through the provision of $7.8 million of supplies and equipment to improve patient care.
VOLUNTEERS

THIS FISCAL YEAR, WE HOSTED 17,000 VOLUNTEERS IN OUR DISTRIBUTION CENTERS, ADDING UP TO OVER 50,000 HOURS SERVED, 800,000 POUNDS SORTED, AND 70,000 BOXES OF INTERNATIONAL AID PACKED.

HELP US SHARE THE GOOD

...BY VOLUNTEERING TO SORT DONATED MEDICAL SUPPLIES!

Miatta, a long-time MedShare volunteer, places a pin on Sierra Leone to represent a shipment that went to her native country.
At MedShare, volunteers are at the very heart of our mission. Their time at sort sessions results in lives changed around the globe. MedShare volunteers are an inspiration to us and a lifeline to those we serve, giving the organization tremendous cause for gratitude for their gift of SERVICE AND FRIENDSHIP.

DID YOU KNOW?

EVERY FORTY-FIVE SECONDS, A CHILD IN AFRICA DIES FROM A PREVENTABLE DISEASE

THE FOLLOWING GROUPS ARE AMONG THOSE WE WERE PROUD TO HOST THIS YEAR:

- 7-Up Bottling Company of San Francisco
- Assoc. of Perioperative Registered Nurses (AORN)
- AT&T Pioneers
- AutoTrader.com
- Beulah Missionary Baptist Church
- C.R. Bard
- Catholic Community of Pleasanton
- Centers for Disease Control
- Chevron
- The Coca-Cola Company
- Corpus Christi School, Piedmont, CA
- Emory University
- Emory Healthcare
- Emory Emeritus College
- Georgia Institute of Technology
- Hands On Network
- Kaiser Permanente
- KC Seniors
- Kimberly–Clark Corporation
- McKesson/Relay Health
- National Charity League
- New Birth Missionary Baptist Church
- Oglethorpe University
- One Brick
- OSIsoft
- Philips Arena/Atlanta Hawks
- Regular volunteers at SE and Western Dist. Centers
- Safeway
- SAI
- Samuel Merritt University Nursing Program
- St. Andrew Presbyterian Church, Sonoma, CA
- St. Raymond Church, Dublin, CA
- Stryker Endoscopy
- Togolese Association of Georgia
- Triage Consulting Group
- University of California, San Francisco
- Wells Fargo
- Young Men’s Service League (Milton Chapter)
According to the World Health Organization, in some countries in Sub-Saharan Africa, up to 70% of donated equipment lays idle due to the mismanagement of the technology acquisition process, lack of user-training and the lack of effective technical support. To address the staggering demand for biomedical equipment, MedShare has created a state-of-the-art BIOMEDICAL ENGINEERING PROGRAM aimed at providing the highest quality refurbished equipment possible to our healthcare facility recipients. MedShare has expanded services to provide training workshops conducted by our biomedical engineering staff in response to the shortage of biomedical training available in recipient countries.

In a continuing effort to deliver high-quality medical equipment to our partners, the Western Region Distribution and Volunteer Center built a new biomedical lab in FY 2012. Generously funded by the Grey Family Foundation, the state-of-the-art lab houses test equipment, tools and other resources to ensure that we ship fully-tested equipment and is staffed by an experienced biomedical technician.

This fiscal year, we shipped 2,500 pieces of biomedical equipment and over 300 beds, and conducted training workshops in ECUADOR, CAMEROON, GHANA and NIGERIA for over 950 personnel.

“ONE DAY OF TRAINING WITH EBEN IS LIKE READING TEN BOOKS.”
–MedShare biomedical trainee in Guatemala
The celebration of our 800th shipment this past May is the result of strong organizations pooling their specialized resources towards a common goal. This 800th shipment of high-quality hospital beds will support Isaie Jeanty Maternity Hospital, a 175-bed hospital in Port au Prince, Haiti. An extraordinary team including North Shore LIJ Health System, GE Capital – Equipment Finance, Hill-Rom, UPS / The UPS Foundation and MedShare worked in collaboration with our brothers and sisters in Haiti. We recognized the power of partnership, and we decided to GO FAR, together.

“IF YOU WANT TO GO FAST, GO ALONE. IF YOU WANT TO GO FAR, GO TOGETHER.”

–African proverb
PARTNERSHIPS

“At Kimberly-Clark, we provide essentials for a better life. As such, we are pleased to partner with MedShare as part of delivering on this commitment. This partnership includes product donations, financial donations and volunteer time and will improve health care in some of the most medically-underserved areas ON THE GLOBE. We are proud of our long-standing partnership with MedShare and hope that our hospital customers and others in our industry will join us in supporting this excellent organization.” Thomas J. Falk, Chairman & CEO, Kimberly-Clark Corporation

“From Sutter Health’s perspective MedShare is an ideal partner. We share common humanitarian values, and more importantly, we have had the opportunity to validate that MedShare delivers on their promise to be extremely efficient in the allocation of resources.” Robert Reed, Senior Vice President and Chief Financial Officer, Sutter Health Corporation

“With an infant mortality rate of 110 deaths per 1000 live births and life expectancy at 53 years and a serious lack of adequate healthcare provision, partnering with MedShare is CRUCIAL to help Niger increase capacity in existing hospitals.” Aissata Issoufou Mahandou, First Lady of Niger

DID YOU KNOW?

TWENTY-SEVEN THOUSAND children will die TODAY DUE TO INADEQUATE MEDICAL CARE
“We entrust MedShare to distribute a diverse range of industry-leading Covidien products to nonprofit organizations and in-country clinics around the globe as part of our commitment to improve the quality of healthcare for the underserved. Together with MedShare, we are improving people’s lives every day.” Teresa Hacunda, Vice President, Civic Affairs, Covidien

“The Coca-Cola Company is committed to the well-being of communities. In Africa, we focus on priority areas of need for communities, including health. As some health systems are weakened, we have partnered with MedShare since 2004 to ship life-saving medical supplies and equipment to underserved health institutions across Africa. MedShare is The Coca-Cola Africa Foundation’s longest serving partner and has helped The Coca-Cola Africa Foundation improve and save lives by facilitating shipments of supplies and equipment valued at over $7 million to 24 countries.” William Asiko, President and Director of Public Affairs & Communication, The Coca-Cola Africa Foundation

HELP US
SHARE THE GOOD
...BY ORGANIZING A MEDSHARE FUNDRAISING PROJECT WITHIN YOUR NETWORK!
Our mission is to deliver medical supplies to underserved populations around the world while lessening the impact of medical waste in the United States. This year, we saved 325,000 cubic feet, or 1,100,000 pounds, of product from going into landfills. Our environmental efforts have earned us many accolades, including:

- 2011 Reuse Award Winner for State of California
- 2011 CalRecycle’s Waste Reduction Award
- 2012 Acterra Environmental Innovation Award

This Annual Report is printed on recycled paper.
**Expansion**

**California**

Established in 2008, our Western Region operations have been growing by leaps and bounds. We hit a critical milestone during FY12 when we made the decision to expand the physical space of our Western Region distribution center by 50% to accommodate increased demand for aid shipments.

**New York**

In support of our expansion into the New York Metropolitan area, MedShare’s NY Regional Council held a very successful benefit at the University Club in December 2011 to welcome MedShare to the area. A Young Professional’s event in the spring raised funds for a container shipment to Guatemala. Our ongoing partnership with North Shore Long Island Jewish Health System establishes MedShare as the leading resource for medical surplus recovery in the Tri-State Area.

**Florida**

During FY12, we worked with local South Florida consultants to complete a thorough review of the market. As a result of these activities, we have met with and engaged key leaders and had several advocacy events with a focus on securing the resources needed to support expansion. Additionally, we held a benefit concert featuring the Beach Boys with special guest John Stamos to raise awareness around our expansion efforts.

**Did You Know?**

**Ten Percent of births in Niger result in maternal or child death**
MAJOR CORPORATE PRODUCT DONORS
Becton Dickinson  
Covidien  
CR Bard  
Direct Supply  
Dome International  
Encompass Textiles  
ERBE USA  
GE Capital - Equipment Finance  
GlaxoSmithKline  
Henry Schein Cares  
Hill-Rom Company  
Hospital Corporation Of America  
Kimberly-Clark Healthcare  
McKesson  
Masimo Corporation  
MIDMARK Corporation  
Owens & Minor  
PSS World Medical  
Remarket Medical, Inc.  
Stryker Endoscopy  
Stryker Medical  
United Surgical Partners International  
BIOMEDICAL PARTNERS  
A & R Electronics  
 Chattahoochee Technical College  
 DeVry University  
 Engineering World Health  
 Georgia Institute of Technology  
 International Aid  
 Stanley Supply & Services  
 GEORGIA MEDICAL SURPLUS COLLECTION SITES  
 Atlanta Medical Center  
 CHOA Distribution Center  
 CHOA Egleston Hospital  
 CHOA Scottish Rite Hospital  
 Dekalb Medical Center  
 Dekalb Medical Hillandale  
 Emory Children’s Center  
 Emory Clinic  
 Emory Orthopaedic & Spine Hospital  
 Emory Orthopaedic & Spine Center at Executive Park  
 Emory University Hospital  
 Emory University Hospital Midtown  
 Emory Wesley Woods Geriatric Hospital  
 Grady Memorial Hospital  
 Gwinnett Medical Center  
 Gwinnett Medical Center Duluth  
 Lawrenceville Surgery Center  
 North Fulton Regional Hospital  
 Northside Hospital  
 Northside Meridian Mark Outpatient Surgery  
 Piedmont Distribution Center  
 Piedmont Hospital  
 Piedmont Fayette Hospital  
 Piedmont Newnan Hospital  
 Rockdale Medical Center  
 Saint Joseph’s Hospital  
 Southern Regional Medical Center  
 Spalding Regional Medical Center  
 Spivey Station Surgery Center  
 Wellstar Kennestone Hospital  
 Wellstar Windy Hill Hospital  
 NEW YORK METROPOLITAN MEDICAL SURPLUS COLLECTION SITES  
 Cohens Childrens Medical Center  
 Forest Hills Hospital  
 Franklin Hospital  
 Glen Cove Hospital  
 Greater Baltimore Medical Center  
 Huntington Hospital  
 Lenox Hill Hospital  
 Manhattan Eye Ear & Throat Hospital (MEETH)  
 North Shore Long Island Jewish Health System  
 North Shore University Hospital at Manhasset  
 Plainview Hospital  
 Staten Island North and South Hospital  
 Southside Hospital  
 Syosset Hospital  
 NORTHERN CALIFORNIA MEDICAL SURPLUS COLLECTION SITES  
 Dominican Hospital  
 Kaiser Antioch  
 Kaiser Fremont  
 Kaiser Hayward  
 Kaiser Livermore  
 Kaiser Martinez  
 Kaiser Oakland  
 Kaiser Richmond  
 Kaiser San Francisco  
 Kaiser San Jose  
 Kaiser San Rafael  
 Kaiser Santa Clara  
 Kaiser Stockton  
 Kaiser Vacaville  
 Kaiser Vallejo  
 Kaiser Walnut Creek  
 Marin General Hospital  
 Mercy Healthcare  
 Mills-Peninsula Health System  
 Palo Alto Medical Foundation  
 San Leandro Surgery Center  
 Santa Cruz Medical Foundation  
 Sequoia Hospital  
 St. Joseph’s Hospital - Stockton  
 St. Mary’s Hospital - Reno  
 Sutter Amador Hospital  
 Sutter Davis Medical Center  
 Sutter General Hospital  
 Sutter Memorial Hospital  
 Sutter Roseville Medical Center  
 Sutter Solano Medical Center  
 ValleyCare Health System  
 IN-KIND DONATIONS  
 American College of Healthcare Executives  
 American President Lines  
 Dole Food Company, Inc.  
 Give Something Back  
 Renew Packaging Solutions  
 Stone Mountain Industrial Park, Inc.  
 Toyota Industrial Equipment  
 UPS - AidMatrix  
 MAJOR NONPROFIT ORGANIZATION PRODUCT DONORS  
 Catholic Medical Mission Board  
 Global Soap Project  
 LDS Humanitarian Center  
 PET International, Inc.  
 World Vision  
 PRO BONO SERVICES  
 Aarons Grant & Habif, LLC  
 Accenture  
 Angie Bryan  
 Barnett Medical Services  
 Brenda Ball  
 Commercial Advisory Services, LLC  
 Brian Edgerton  
 Fisher & Phillips, LLP  
 Hewlett-Packard  
 King & Spalding  
 Owens & Minor  
 The Southface
DONORS

$100,000+
- The Atlantic Philanthropies
- The Coca-Cola Africa Foundation
- Geacemines
- Hope International Relief and Development Agency
- Kano State Nigeria
- The Kendeda Fund
- Kimberly-Clark Foundation
- O. Wayne Rollins Foundation
- UPS Foundation

$50,000-$99,999
- CURE International
- Dignity Health
- Enugu State Ministry of Health
- Kaiser Permanente Community Benefit Programs
- May and Stanley Smith Charitable Trust
- Paul Hastings
- The Rich Foundation, Inc.
- Tony Blair Faith Foundation

$25,000-$49,999
- Senator Smart Adeyemi
- Burundi Friends International
- Catholic Health Initiatives
- Covidien – Partnership for Neighborhood Wellness
- Emory Healthcare
- Donald Engle
- The Grey Family Foundation
- The J. B. Fuqua Foundation
- Junta Parroquial San Fernando
- Kissito Healthcare International, Inc.
- David and Ginny Knott
- Laureen and Ragnar Knutsen
- MedAssets
- Mundito Foundation
- Mr. and Mrs. Glen A. Reed & Family
- The Sandra and Howard Tytel Family Charitable Foundation, Inc.
- Sutter Health
- Sutter Health Sacramento Sierra Region
- A Friend of MedShare
- Hesham Alalusi
- The Asher Family Foundation
- Ayuda Foundation
- Bancker-Williams Foundation
- The George and Dorothy Babare Family Foundation
- Terry C. Blum and Paul M. Roman
- Cascade Foundation
- Castle Medical Center
- Clif Bar Family Foundation
- Rhonda and Michael Estes
- Charles R. Evans
- Angeline Fife
- Food for the Poor, Inc.
- Gerard Health Foundation
- HOPE International Development Agency
- The HRH Foundation
- The Imlay Foundation
- Jacobsen Family Trust
- Jane and Tim Kelly
- Lawrence S. Ting Memorial Fund
- Medical Relief Foundation
- Metta Fund
- Mildmay Rotary Club
- Montefiore Medical Center
- Roger and Sue Montgomery
- Municipio de Limon Indanza
- Municipio de Puerto Quito
- North Point Ministries, Inc.
- North Shore Long Island Jewish Health System
- Northside Hospital
- Overlook Foundation
- Partners in Health
- Project Development Services, Inc.
- Robert and Elizabeth Reed
- Dr. Darin Shitu, MBINI
- Ssubi Foundation
- Stillwater Foundation
- STOPWASTE.ORG
- Terra Family Foundation
- Triage Consulting Group
- ValleyCare Health System

$5,000-$9,999
- Adventist Health
- Baccass Family Foundation, Inc.
- Diana Blank
- Celebration Health
- Steve and Becky Collins
- Crescent Wealth Management
- Gregory and Victoria Cudahy
- Equifax Foundation
- Heather Fenton and Richard Ossoff
- Mr. and Mrs. Robert J. Freeman
- Mike Gardner and Brent Huff
- Dr. Julius Garvey
- Georgia Baptist Health Care Ministry Foundation
- Dr. Daniel Goldberg
- Anthony and Lisa Quinta
- Angèle Hawkins
- Hewlett-Packard
- Invest in Others Charitable Foundation
- Jewish Federation of Greater Atlanta
- Garry Johnson
- Thomas Kelly
- Laserlink
- Marlene and Samuel Halperin Family Foundation
- Nibo Union USA Inc.
- O’Sissoft, LLC
- The Otolaryngology Foundation
- Palo Alto Medical Foundation Health Care Division
- Jill and Paul Paris
- Ashley Perry
- Andrew and Catherine Pines
- Renfroe Family Foundation
- Patricia Robinson
- Roper St. Francis Healthcare
- Ruth and John Stumpf
- Maryann Toub
- Matt and Maria Tracy
- United Acceptance Inc.
- Gertrude and William C. Wardlaw Fund
- Jacqueline Wasp
- C. R. Wright
- Ariana Zibilich

$2,500-$4,999
- The 1040 Initiative
- Alan and Faye Adler
- Oluseun Ajayi
- Mr. and Mrs. James E. Arnett
- Brenda and Terry Ball
- Bank of America Matching Gifts Program
- Joanne Bauer
- Bennett Thrasher Foundation
- Bersot Capital Management LLC
- Bryan and Cara Bowers
- Kristina Bryan
- California MedTech
- Catholic Health Association
- Catholic Medical Mission Board
- Debley, Inc.
- Gene and Ann Downing
- Emory Project Medishare
- Fidelity Charitable Gift Fund
- Friends of Sierra Leone
- Green Mountain Coffee Roasters
- Insurance Counseling and Mgmt., Inc.
- Debbie and Michael Irwin
- JEC Foundation
- Mark and Terry Monday
- Jim and Caren Morrison
- Newell Recycling, L.L.C.
- Olivia Rusu
- Owens and Minor
- The Richard and Emily Levin Foundation
- Tom and Carol Ritter
- Santa Cruz Medical Foundation
- Dave and Beth Schulte
- Cherida Smith
- Robert Crooks and Sammi Tucker

$1000-$2,499
- A Friend of MedShare
- Jena E. Abernathy
- Advocate Good Shepherd Hospital Medical Staff
- Richard Akolade
- Alnor Oil Company, Inc.
- Samuel Ashner
- Assist International
- AutoTrader.com

$500-$999
- The 1040 Initiative
- Alan and Faye Adler
- Oluseun Ajayi
- Mr. and Mrs. James E. Arnett
- Brenda and Terry Ball
- Bank of America Matching Gifts Program
- Joanne Bauer
- Bennett Thrasher Foundation
- Bersot Capital Management LLC
- Bryan and Cara Bowers
- Kristina Bryan
- California MedTech
- Catholic Health Association
- Catholic Medical Mission Board
- Debley, Inc.
- Gene and Ann Downing
- Emory Project Medishare
- Fidelity Charitable Gift Fund
- Friends of Sierra Leone
- Green Mountain Coffee Roasters
- Insurance Counseling and Mgmt., Inc.
- Debbie and Michael Irwin
- JEC Foundation
- Mark and Terry Monday
- Jim and Caren Morrison
- Newell Recycling, L.L.C.
- Olivia Rusu
- Owens and Minor
- The Richard and Emily Levin Foundation
- Tom and Carol Ritter
- Santa Cruz Medical Foundation
- Dave and Beth Schulte
- Cherida Smith
- Robert Crooks and Sammi Tucker

$250-$499
- A Friend of MedShare
- Jena E. Abernathy
- Advocate Good Shepherd Hospital Medical Staff
- Richard Akolade
- Alnor Oil Company, Inc.
- Samuel Ashner
- Assist International
- AutoTrader.com
Betsy Pennington
Fred and Susan Pownall
Prince of Wales Alumni Association
Colleen Robb
Rotary Club of Sandy Springs
Patricia Salber
Robert and Marla Schleicher
Francine Segal
Shalin Shah
James Sheahan
Amy Shin
Susan Sprunk
Mark Tajima
Greg Taylor
Samuel Test
Cathleen and Al Trautwig
Martin Tusim
Francesca and Michael Verna
Vesta Inc.
T.M. Vice
Vitantonio Foundation
Misty and Kyle Whitlock
Robert Wiegert
Marilyn Monter and Wilfred Witthuhn
Laura Wolfram
Yahoo Employee Funds
Mary Yoder
Charles Yovino

Jennifer and Marc Bernstein
Christine Birkett
Kenneth and Angeli Breen
Danielle Oves and Alton Brown
Clifford Chance US LLP
Louis and Suzanne Cosso
Mr. and Mrs. John Culver
Nelson Demille
Doctors For Humanity
Lou and Kathy Dye
Faith In Practice
Manley Farquharson
Bill Fleming
Leroy Fletcher
Susan Flood
Naffie and Philip Fischbacher
Joseph Fouembitoue
John and Liz Fowler
Georgia Surgical Expedition, Inc.
Jean and Frank Gollatz
Philip Graham
Susan Graham
Lora and Tim Greene
Lynette Griffiths
Stephen and Jeanette Gross
Louise Gunn
Harris Interactive
Healing the Children
Rich and Tina Hogle
Deborah Holtman
Bill and Leah Horton
Cary Ichter
IHS Foundation
Ima-Helps
Mr. and Mrs. Timothy Ivanecgy
Sarah Jacobson
Joan Jensen
Allegra S. Johnson
Diana and Jack Justis
Noel Keene
Mimi Klein
Isaiah Knouff
Martin LaPlatney
Samuel Lee
Andrew Leven
Jason and Kathryn Lind
Allison Long
James Love
Dominic Lucq
George Marc-Aurele – CTI TEKsource
Kimberly McCollum
Gilbert McCraw
Laura McElduff
Susan Wolf and Doug MacLean
Eric Mickley
Gail and John Molloy
Marie Morin
Blaine and Martha Nelson
Phuc Nguyen-Dinh
David and Jo Ann Oelkens
Virginia Older
Daniel Phippen
Karen Preston
Talcott Printz
Warren and Susanna Printz
Gian and Robin Polastra
Melissa Puntkattalee
Joan Ransom
Marianne Reidy
Nancy Riley
Renato Rivera
Thomas Roddy
Howard Rudnick
Irene Devine and Hal Schneider
Nancy and John Schiller
Cynthia and Stephen Schoch
Benjamin Siegel
Beth Sisk
Nicole Smith
David and Barbara Spencer
St. Timothy United Methodist Church
Standing With Hope, Inc.
Mr. and Mrs. A. Penn Staples
Andreas M. Stenbeck
Anne Sterchi
Sum Of One, Inc
The Sunflower House
Kristin Sweat
Gloria Sylvie
Mark Thompson
Darryl Tookes
Timothy and Wendy Troyer

Marie Umar-Kamara
United Way of the Wine Country
Claudia Vazquez (Mission To Heal)
Wendell Wayne
Marc Weil
Gary and Debra Weld
Westlake High School
Young Men's Service League
Beatrice Yu
Ross Zachary
Doug and Debbie Zlatin
Mackenzie Zorkin
Matt Zukowski

Cash gifts received
7/1/11 to 6/30/12

MedShare is grateful to the hundreds of other donors that are not mentioned here due to space constraints. For a complete list, please visit the donor page of our website.
## Financial Information

### Assets

**As of June 2012**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$230,966</td>
</tr>
<tr>
<td>Money market funds</td>
<td>1,054,726</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>1,072,000</td>
</tr>
<tr>
<td>Inventory</td>
<td>11,594,143</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>45,210</td>
</tr>
<tr>
<td>Other</td>
<td>57,027</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>14,054,072</strong></td>
</tr>
<tr>
<td><strong>Property + Equipment</strong></td>
<td></td>
</tr>
<tr>
<td>Land</td>
<td>340,552</td>
</tr>
<tr>
<td>Building</td>
<td>1,800,892</td>
</tr>
<tr>
<td>Furniture &amp; equipment</td>
<td>393,815</td>
</tr>
<tr>
<td>Accumulated depreciation</td>
<td>(597,573)</td>
</tr>
<tr>
<td><strong>Property + equipment - net</strong></td>
<td><strong>1,937,686</strong></td>
</tr>
<tr>
<td><strong>Other Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>102,000</td>
</tr>
<tr>
<td>Other receivable</td>
<td>81,394</td>
</tr>
<tr>
<td>Endowment assets</td>
<td>1,048,221</td>
</tr>
<tr>
<td>Deposits</td>
<td>20,976</td>
</tr>
<tr>
<td><strong>Total other assets</strong></td>
<td><strong>1,252,591</strong></td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$17,244,349</strong></td>
</tr>
</tbody>
</table>

### Liabilities + Net Assets

**As of June 2012**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
</tr>
<tr>
<td>Accounts payable + accrued expenses</td>
<td>$211,179</td>
</tr>
<tr>
<td>Line of credit</td>
<td>400,000</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>52,745</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>663,924</strong></td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>13,295,226</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>2,285,199</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>1,000,000</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>16,580,425</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities + Net Assets</strong></td>
<td><strong>$17,244,349</strong></td>
</tr>
</tbody>
</table>

### Revenue + Support

- **$22,393,999**
  - 83% in-kind
  - 17% cash

### Operating Expenses

- **$22,567,979**
  - 95% program services
  - 3% fundraising
  - 2% general admin
Due to the timing of this Annual Report, we chose to list current board and council members as of October 2012.