

STRENGTHENING  
**EMPO**  
WE  
R

**GLOBAL HEALTH**  
ENVIRONMENTAL  
CHANGE

**SURPLUS**

CIVIC ENGAGEMENT  
INDUSTRY LEADER  
DISASTER RELIEF  
DEVELOPING WORLD

CLEAN BIRTHING KITS

CRITICAL NEEDS

REDUCING INFANT MORTALITY

40  
FOOT  
CONTAINERS  
OF  
HOPE  
TO  
93  
COUNTRIES  
AROUND  
THE  
GLOBE

MAKING SURGERIES POSSIBLE

**MISSION**

AT SAN  
LAN ANDRO  
NEW TAGA HEALTH  
YORK CAUSE HOPE  
HAPPINESS CARING ANSION  
FLORIDA SPREAD BIOMED  
OUR MISSION ICAL  
CHANCE MSRO SERVICE TRAINING

**HUNDRED**

IMPROVED EQUIPMENT SUPPOR  
IN EQUAL TWENTY SUP  
TERQUAL PLIES  
HELP NAITTY SEVEN PARTNER  
AID TIO THOUSAND SHIPS  
LIFE SAVING OF CHILDREN TO  
WILL DIE DAY  
DUE TO INADE  
QUATE  
MEDICAL  
CARE

VO  
LUNT  
EER  
ING

**OVEREIGHT**

**LIFE SAVING**

MATERNAL HEALTH

CRITICAL NEED CHILD

DIS  
STRIBU  
TE

**SHIPMENTS**

**THRIVE**

# SHARING THE GOOD

MEDSHARE 2012 ANNUAL REPORT



## OUR MISSION

MedShare is dedicated to bridging the gap between surplus and need to improve healthcare and the environment in the United States and abroad.

## OUR PURPOSE

MedShare acts as a recycling and distribution center for surplus medical supplies and equipment. MedShare collects unused medical supplies that are still valuable, but no longer in demand and redistributes these products to healthcare facilities in medically underserved communities.

## OUR COMMITMENT

MedShare is committed to serving all needy healthcare institutions regardless of religion, politics, or race. MedShare often partners with various faith-based and non-governmental organizations to fulfill its mission.

## OUR COMMUNITY

MedShare relies on the generosity of both corporate and private donors to operate. MedShare's beneficiaries are all underserved healthcare institutions requesting help throughout the world.



# TO THE MEDSHARE COMMUNITY,

What an extraordinary year it's been at MedShare!

As you will see reflected in the beautiful stories, photos and data compiled in our [Fiscal Year 2012 Annual Report](#), the MedShare team has energetically worked in partnership with a diverse range of organizations, individuals and corporations to bridge the gap between surplus and need over the past twelve months.

MedShare has continued its successful trajectory of growth, celebrating both our 700th and 800th container shipments of humanitarian aid and forging ahead with further expansion efforts in California, as well as new growth opportunities in New York and South Florida. This growth allows us to efficiently collect more high quality surplus so that we meet ever-growing needs across the globe. The over \$18 million worth of medical supplies and equipment shipped in 127 ocean containers this year is a testament to the tremendous support from our generous network of supporters and partners.

We are pursuing this growth while also maintaining a laser-like focus on quality and staying true to MedShare's guiding principle of keeping our recipients at the center of our programs. The MedShare team is continuously innovating and seeking new, high-impact and sustainable ways to provide high-quality supplies and equipment. For example, based on partner feedback, we have implemented new initiatives around shipping clean birthing kits and have also expanded our biomedical training and technical service program.

MedShare remains steadfastly committed to making a difference locally both by reducing the direct impact of medical surplus disposal on our environment and by supporting free and safety-net clinics. This year, we've kept over 325,000 cubic feet of medical surplus out of landfills and earned several prestigious environmental awards. A vital component of the MedShare model is our world-class volunteer program. We provide each of our 17,000 volunteers with a unique opportunity for local community building and meaningful civic engagement.

So there you have it – a proven approach that has once again yielded outstanding results. We are continuing to diligently build on the foundation established by our amazing Co-Founder and former CEO, A.B. Short. The MedShare model is pretty straightforward and yet, it generates an unusual three-for-one social good return on investment. We improve access to health care across the globe by providing critical supplies and equipment; we protect our environment by keeping perfectly good medical surplus out of the landfill; and, we support community building by providing high-impact volunteer experiences. That's a whole lot of goodness, and none of it would be possible without your ongoing support. Thanks so much for all that you do to help us [SHARE THE GOOD](#) with thousands of people and communities in need around the world.

In service,



Meridith L. Rentz, MBA/MPH  
CEO & President



James E. Arnett  
Board Chair



# A YEAR IN REVIEW



San Leandro volunteer Elijah Levy presented President Barack Obama with a MedShare brochure<sup>1</sup> | Volunteers commemorated MLK's legacy at a Day of Interfaith Service at MedShare<sup>2</sup> | Joined Clinton Global Initiative in Bangladesh | Tony Blair voiced support for MedShare's World Malaria Day Art Auction<sup>3</sup> | Produced Clean Birthing Kits to reduce infant and maternal mortality<sup>4</sup> | Sent 700th and 800th containers of humanitarian aid<sup>5</sup> | Tony Blair Faith Foundation Fellows joined team<sup>6</sup> | Celebrated Co-Founder and former CEO A.B. Short's accomplishments<sup>7</sup> | Held Beach Boys concert in Florida benefitting MedShare | Developed a MedShare/MAP International container partnership | Stryker Endoscopy and MedShare became partners | Awarded grant by Atlantic Philanthropies to service hospitals in Vietnam<sup>8</sup> | Attended Global Health and Water Summit as a cooperating partner

# FISCAL YEAR 2012

7/1/11 to 6/30/12



Rev. Jesse Jackson visited MedShare's headquarters<sup>9</sup> | Local artists created pieces out of surplus medical supplies at MedShare<sup>10</sup> | Welcomed Meridith Rentz as Chief Executive Officer and Charles Redding as Chief Operating Officer<sup>11</sup> | Expanded Western Region distribution center by 50% to accommodate increased demand for aid shipments<sup>12</sup> | Held first annual "Share the Good" benefit and Young Professional's event in New York<sup>13</sup> | Received Acterra's 2012 Environmental Innovation Award | Traveled to Kenya for annual "The Main Thing" trip<sup>14</sup> | Hosted the First Lady of Niger at our Southeast Headquarters<sup>15</sup> | Received CalRecycle's Waste Reduction Award | Started surplus barrel collection at North Shore LIJ Health System | Awarded 4 Stars for the eighth consecutive year by Charity Navigator | Extended the MedShare/Coca-Cola Africa Foundation partnership to provide biomedical training and services<sup>16</sup>

# OUR BENEFICIARIES

## CONTAINERS SHIPPED

Bangladesh	2	Libya	9
Bolivia	2	Malawi	3
Burundi	1	Nicaragua	1
Cameroon	2	Nigeria	6
Colombia	1	Panama	1
D. R. Congo	4	Papua New Guinea	1
Côte D'Ivoire	2	Paraguay	1
Ecuador	8	Peru	1
El Salvador	1	Philippines	4
Ethiopia	2	Sierra Leone	2
Fiji	1	Somalia	2
Ghana	9	South Sudan	1
Guatemala	5	Tonga	1
Guinea	1	Uganda	4
Guinea-Bissau	1	Ukraine	1
Guyana	1	United States	21
Haiti	8	Vietnam	6
Jamaica	2	Zambia	1
Kenya	7	Zimbabwe	1
		<b>Total</b>	<b>127</b>

## MEDICAL MISSION TEAMS & FREE CLINICS EQUIPPED

Afghanistan	2	Guyana	1	Philippines	29
Bangladesh	2	Haiti	43	Republic of Georgia	1
Belize	1	Honduras	12	Romania	4
Bhutan	3	India	5	Rwanda	2
Bolivia	1	Iraq	1	Senegal	1
Cambodia	3	Jamaica	5	Sierra Leone	9
Cameroon	7	Kenya	27	Solomon Islands	1
Chile	1	Laos	8	Somalia	1
China	1	Liberia	1	South Africa	1
Colombia	2	Libya	2	South Sudan	2
D. R. Congo	5	Malawi	2	Sri Lanka	1
Costa Rica	1	Mali	3	Swaziland	1
Côte D'Ivoire	1	Mexico	7	Tanzania	5
Cuba	6	Micronesia	1	Togo	1
Dominican Republic	14	Moldova	1	Uganda	6
Ecuador	9	Nepal	2	United States	31
Egypt	1	New Guinea	1	Uzbekistan	2
El Salvador	3	Nicaragua	15	Venezuela	5
Ethiopia	6	Niger	3	Vietnam	1
Fiji	1	Nigeria	18	West Africa	1
Ghana	13	Panama	5	Zambia	2
Guatemala	18	Peru	9	Zimbabwe	3
				<b>Total</b>	<b>383</b>

DID YOU KNOW?

U.S. HOSPITALS GENERATE MORE THAN **TWO MILLION TONS**  
OF **MEDICAL SURPLUS EVERY YEAR**



THIS FISCAL YEAR, WE DISTRIBUTED OVER \$18 MILLION WORTH OF MEDICAL SUPPLIES AND EQUIPMENT IN 127 FORTY-FOOT OCEAN CONTAINERS AND SUPPORTED OVER 352 MEDICAL MISSION TEAMS AND 31 SAFETY NET CLINICS, SHARING THE GOOD WITH THOUSANDS OF PEOPLE AND COMMUNITIES IN NEED AROUND THE WORLD.

HELP US

**SHARETHEGOOD**

7

**...BY SENDING 'BOXES OF HOPE' TO OVERSEAS RECIPIENTS IN NEED!**



## OUR BENEFICIARIES

We equip medical mission teams with the supplies they need to support MedShare's mission of bridging the gap between surplus and need. Last year, 352 medical mission teams and 31 safety-net clinics were supported by our MedTeam Stores.







In **BANGLADESH**, MedShare partners with the International Center for Diarrheal Disease Research, Bangladesh ([icddr,b](#)) as part of a [Clinton Global Initiative](#) to strengthen the local health care system. MedShare and its partners are committed to supporting 12 hospitals in Bangladesh through the provision of \$7.8 million of supplies and equipment to improve patient care.

At Porgera Hospital in **PAPUA NEW GUINEA**, this woman was treated for an injury that occurred **6 years** prior. Thanks to MedShare supplies, she can now begin the road to recovery. This is just one example of how MedShare's [container program](#) provides support to thousands in need [around the world](#).

# VOLUNTEERS

THIS FISCAL YEAR, WE HOSTED 17,000 VOLUNTEERS IN OUR DISTRIBUTION CENTERS, ADDING UP TO OVER 50,000 HOURS SERVED, 800,000 POUNDS SORTED, AND 70,000 BOXES OF INTERNATIONAL AID PACKED.



Miatta, a long-time MedShare volunteer, places a pin on Sierra Leone to represent a shipment that went to her native country.

HELP US

**SHARETHEGOOD**

**...BY VOLUNTEERING TO SORT DONATED MEDICAL SUPPLIES!**



At MedShare, volunteers are at the very heart of our mission. Their time at sort sessions results in lives changed around the globe. MedShare volunteers are an inspiration to us and a lifeline to those we serve, giving the organization tremendous cause for gratitude for their gift of SERVICE AND FRIENDSHIP.



THE FOLLOWING GROUPS ARE AMONG THOSE WE WERE PROUD TO HOST THIS YEAR:

- 7-Up Bottling Company of San Francisco
- Assoc. of Perioperative Registered Nurses (AORN)
- AT&T Pioneers
- AutoTrader.com
- Beulah Missionary Baptist Church
- C.R. Bard
- Catholic Community of Pleasanton
- Centers for Disease Control
- Chevron
- The Coca-Cola Company
- Corpus Christi School, Piedmont, CA
- Emory University
- Emory Healthcare
- Emory Emeritus College
- Georgia Institute of Technology
- Hands On Network
- Kaiser Permanente
- KC Seniors
- Kimberly-Clark Corporation
- McKesson/Relay Health
- National Charity League
- New Birth Missionary Baptist Church
- Oglethorpe University
- One Brick
- OSIsoft
- Philips Arena/Atlanta Hawks
- Regular volunteers at SE and Western Dist. Centers
- Safeway
- SAI
- Samuel Merritt University Nursing Program
- St. Andrew Presbyterian Church, Sonoma, CA
- St. Raymond Church, Dublin, CA
- Stryker Endoscopy
- Togolese Association of Georgia
- Triage Consulting Group
- University of California, San Francisco
- Wells Fargo
- Young Men's Service League (Milton Chapter)

DID YOU KNOW?

**EVERY FORTY-FIVE SECONDS, A CHILD IN AFRICA DIES FROM A PREVENTABLE DISEASE**

# BIOMEDICAL TRAINING + TECHNICAL SERVICES

According to the World Health Organization, in some countries in Sub-Saharan Africa, up to **70%** of donated equipment lays idle due to the mismanagement of the technology acquisition process, lack of user-training and the lack of effective technical support. To address the staggering demand for biomedical equipment, MedShare has created a state-of-the-art **BIOMEDICAL ENGINEERING PROGRAM** aimed at providing the highest quality refurbished equipment possible to our healthcare facility recipients. MedShare has expanded services to provide training workshops conducted by our biomedical engineering staff in response to the shortage of biomedical training available in recipient countries.

In a continuing effort to deliver high-quality medical equipment to our partners, the Western Region Distribution and Volunteer Center built a new biomedical lab in FY 2012. Generously funded by the Grey Family Foundation, the state-of-the-art lab houses test equipment, tools and other resources to ensure that we ship fully-tested equipment and is staffed by an experienced biomedical technician.

This fiscal year, we shipped **2,500** pieces of biomedical equipment and over **300** beds, and conducted training workshops in **ECUADOR, CAMEROON, GHANA** and **NIGERIA** for over **950** personnel.



“ONE DAY OF TRAINING WITH EBEN IS LIKE  
READING **TEN BOOKS.**”

—MedShare biomedical trainee in Guatemala





## WHEN PARTNERSHIP WORKS

“IF YOU WANT TO GO FAST, GO ALONE. IF YOU WANT TO GO FAR, GO TOGETHER.”

—African proverb

The celebration of our 800th shipment this past May is the result of strong organizations pooling their specialized resources towards a common goal. This 800th shipment of high-quality hospital beds will support Isaie Jeanty Maternity Hospital, a 175-bed hospital in Port au Prince, Haiti. An extraordinary team including [North Shore LIJ Health System](#), [GE Capital - Equipment Finance](#), [Hill-Rom](#), [UPS / The UPS Foundation](#) and [MedShare](#) worked in collaboration with our brothers and sisters in Haiti. We recognized the power of partnership, and we decided to **GO FAR, together.**





# PARTNERSHIPS

“At Kimberly-Clark, we provide essentials for a better life. As such, we are pleased to partner with MedShare as part of delivering on this commitment. This partnership includes product donations, financial donations and volunteer time and will improve health care in some of the most medically-underserved areas ON THE GLOBE. We are proud of our long-standing partnership with MedShare and hope that our hospital customers and others in our industry will join us in supporting this excellent organization.” *Thomas J. Falk, Chairman & CEO, Kimberly-Clark Corporation*

“From Sutter Health’s perspective MedShare is an ideal partner. We share common humanitarian values, and more importantly, we have had the opportunity to validate that MedShare delivers on their promise to be extremely efficient in the allocation of resources.” *Robert Reed, Senior Vice President and Chief Financial Officer, Sutter Health Corporation*



“With an infant mortality rate of 110 deaths per 1000 live births and life expectancy at 53 years and a serious lack of adequate healthcare provision, partnering with MedShare is CRUCIAL to help Niger increase capacity in existing hospitals.” *Aissata Issoufou Mahandou, First Lady of Niger*

DID YOU KNOW?

**TWENTY-SEVEN THOUSAND CHILDREN WILL DIE TODAY  
DUE TO INADEQUATE MEDICAL CARE**

“We entrust MedShare to distribute a diverse range of industry-leading Covidien products to nonprofit organizations and in-country clinics around the globe as part of our commitment to improve the quality of healthcare for the underserved. Together with MedShare, we are improving people’s lives every day.” Teresa Hacunda, Vice President, Civic Affairs, Covidien

“The Coca-Cola Company is committed to the well-being of communities. In Africa, we focus on priority areas of need for communities, including health. As some health systems are weakened, we have partnered with MedShare since 2004 to ship life-saving medical supplies and equipment to underserved health institutions across Africa. MedShare is The Coca-Cola Africa Foundation’s longest serving partner and has helped The Coca-Cola Africa Foundation improve and save lives by facilitating shipments of supplies and equipment valued at over \$7 million to 24 countries.” William Asiko, President and Director of Public Affairs & Communication, The Coca-Cola Africa Foundation



HELP US

**SHARETHEGOOD**

**...BY ORGANIZING A MEDSHARE FUNDRAISING PROJECT WITHIN YOUR NETWORK!**

# WE ARE GREEN.



Our mission is to deliver medical supplies to underserved populations around the world while lessening the impact of medical waste in the United States. This year, we saved 325,000 cubic feet, or 1,100,000 pounds, of product from going into landfills. Our environmental efforts have earned us many accolades, including:

- ♻️ 2011 Reuse Award Winner for State of California
- ♻️ 2011 CalRecycle's Waste Reduction Award
- ♻️ 2012 Acterra Environmental Innovation Award

♻️ This Annual Report is printed on recycled paper.

HELP US  
**SHARETHEGOOD**

**...BY 'LIKING' OUR FACEBOOK PAGE & FOLLOWING US ON TWITTER!**



# EXPANSION



## CALIFORNIA

Established in 2008, our Western Region operations have been growing by leaps and bounds. We hit a critical milestone during FY12 when we made the decision to expand the physical space of our Western Region distribution center by 50% to accommodate increased demand for aid shipments.

## NEW YORK

In support of our expansion into the New York Metropolitan area, MedShare's NY Regional Council held a very successful benefit at the University Club in December 2011 to welcome MedShare to the area. A Young Professional's event in the spring raised funds for a container shipment to Guatemala. Our ongoing partnership with [North Shore Long Island Jewish Health System](#) establishes MedShare as the leading resource for medical surplus recovery in the Tri-State Area.

## FLORIDA

During FY12, we worked with local South Florida consultants to complete a thorough review of the market. As a result of these activities, we have met with and engaged key leaders and had several advocacy events with a focus on securing the resources needed to support expansion. Additionally, we held a benefit concert featuring [the Beach Boys with special guest John Stamos](#) to raise awareness around our expansion efforts.

DID YOU KNOW?

**TEN PERCENT OF BIRTHS IN NIGER**

**RESULT IN MATERNAL OR CHILD DEATH**

# PRODUCT DONORS

## MAJOR CORPORATE PRODUCT DONORS

Becton Dickinson  
Covidien  
CR Bard  
Direct Supply  
Dome International  
Encompass Textiles  
ERBE USA  
GE Capital – Equipment Finance  
GlaxoSmithKline  
Henry Schein Cares  
Hill–Rom Company  
Hospital Corporation Of America  
Kimberly–Clark Healthcare  
McKesson  
Masimo Corporation  
MIDMARK Corporation  
Owens & Minor  
PSS World Medical  
Remarket Medical, Inc.  
Stryker Endoscopy  
Stryker Medical  
United Surgical Partners International

## BIOMEDICAL PARTNERS

A & R Electronics  
Chattahoochee Technical College  
Devry University  
Engineering World Health  
Georgia Institute of Technology  
International Aid  
Stanley Supply & Services

## GEORGIA MEDICAL SURPLUS COLLECTION SITES

Atlanta Medical Center  
CHOA Distribution Center  
CHOA Egleston Hospital  
CHOA Scottish Rite Hospital

Dekalb Medical Center  
Dekalb Medical Hillandale  
Emory Children's Center  
Emory Clinic  
Emory Orthopaedic & Spine Hospital  
Emory Orthopaedic & Spine Center at Executive Park  
Emory University Hospital  
Emory University Hospital Midtown  
Emory Wesley Woods Geriatric Hospital  
Grady Memorial Hospital  
Gwinnett Medical Center  
Gwinnett Medical Center Duluth  
Lawrenceville Surgery Center  
North Fulton Regional Hospital  
Northside Hospital  
Northside Meridian Mark Outpatient Surgery  
Piedmont Distribution Center  
Piedmont Hospital  
Piedmont Fayette Hospital  
Piedmont Newnan Hospital  
Rockdale Medical Center  
Saint Joseph's Hospital  
Southern Regional Medical Center  
Spalding Regional Medical Center  
Spivey Station Surgery Center  
Wellstar Kennestone Hospital  
Wellstar Windy Hill Hospital

## NEW YORK METROPOLITAN MEDICAL SURPLUS COLLECTION SITES

Cohens Childrens Medical Center  
Forest Hills Hospital  
Franklin Hospital  
Glen Cove Hospital  
Greater Baltimore Medical Center  
Huntington Hospital  
Lenox Hill Hospital  
Manhattan Eye Ear & Throat Hospital (MEETH)  
North Shore Long Island Jewish Health System

North Shore University Hospital at Manhasset  
Plainview Hospital  
Staten Island North and South Hospital  
Southside Hospital  
Syosset Hospital

## NORTHERN CALIFORNIA MEDICAL SURPLUS COLLECTION SITES

Dominican Hospital  
Kaiser Antioch  
Kaiser Fremont  
Kaiser Hayward  
Kaiser Livermore  
Kaiser Martinez  
Kaiser Oakland  
Kaiser Richmond  
Kaiser San Francisco  
Kaiser San Jose  
Kaiser San Rafael  
Kaiser Santa Clara  
Kaiser Stockton  
Kaiser Vacaville  
Kaiser Vallejo  
Kaiser Walnut Creek  
Marin General Hospital  
Mercy Healthcare  
Mills–Peninsula Health System  
Palo Alto Medical Foundation  
San Leandro Surgery Center  
Santa Cruz Medical Foundation  
Sequoia Hospital  
St. Joseph's Hospital – Stockton  
St. Mary's Hospital – Reno  
Sutter Amador Hospital  
Sutter Davis Medical Center  
Sutter General Hospital  
Sutter Memorial Hospital  
Sutter Roseville Medical Center  
Sutter Solano Medical Center  
ValleyCare Health System

## IN-KIND DONATIONS

American College of Healthcare Executives  
American President Lines  
Dole Food Company, Inc.  
Give Something Back  
Renew Packaging Solutions  
Stone Mountain Industrial Park, Inc.  
Toyota Industrial Equipment  
UPS – AidMatrix

## MAJOR NONPROFIT ORGANIZATION PRODUCT DONORS

Catholic Medical Mission Board  
Global Soap Project  
LDS Humanitarian Center  
PET International, Inc.  
World Vision

## PRO BONO SERVICES

Aarons Grant & Habif, LLC  
Accenture  
Angie Bryan  
Barnett Medical Services  
Brenda Ball  
Commercial Advisory Services, LLC  
Brian Edgerton  
Fisher & Phillips, LLP  
Hewlett–Packard  
King & Spalding  
Owens & Minor  
The Southface

# DONORS

## \$100,000+

The Atlantic Philanthropies  
The Coca-Cola Africa Foundation  
Gecamines  
Hope International Relief and Development Agency  
Kano State Nigeria  
The Kendeda Fund  
Kimberly-Clark Foundation  
O. Wayne Rollins Foundation  
UPS Foundation

## \$50,000-\$99,999

CURE International  
Dignity Health  
Enugu State Ministry of Health  
Kaiser Permanente Community Benefit Programs  
May and Stanley Smith Charitable Trust  
Paul Hastings  
The Rich Foundation, Inc.  
Tony Blair Faith Foundation

## \$25,000-\$49,999

Senator Smart Adeyemi  
Burundi Friends International  
Catholic Health Initiatives  
Covidien - Partnership for Neighborhood Wellness  
Emory Healthcare  
Donald Engle  
The Grey Family Foundation  
The J. B. Fuqua Foundation  
Junta Parroquial San Fernando  
Kissito Healthcare International, Inc.  
David and Ginny Knott  
Laureen and Ragnar Knutsen  
MedAssets  
Mundito Foundation  
Mr. and Mrs. Glen A. Reed & Family  
The Sandra and Howard Tytel Family Charitable Foundation, Inc.  
Sutter Health  
Sutter Health Sacramento Sierra Region

## \$10,000-\$24,999

A Friend of MedShare  
Hesham Alalusi  
The Asher Family Foundation  
Ayuda Foundation  
Bancker-Williams Foundation  
The George and Dorothy Babare Family Foundation  
Terry C. Blum and Paul M. Roman  
Cascade Foundation  
Castle Medical Center  
Clif Bar Family Foundation  
Rhonda and Michael Estes  
Charles R. Evans  
Angeline Fife  
Food for the Poor, Inc.  
Gerard Health Foundation  
HOPE International Development Agency  
The HRH Foundation  
The Imlay Foundation  
Jacobsen Family Trust  
Jane and Tim Kelly  
Lawrence S. Ting Memorial Fund  
Medical Relief Foundation  
Metta Fund  
Mildmay Rotary Club  
Montefiore Medical Center  
Roger and Sue Montgomery  
Municipio de Limon Indanza  
Municipio de Puerto Quito  
North Point Ministries, Inc.  
North Shore Long Island Jewish Health System  
Northside Hospital  
Overlook Foundation  
Partners in Health  
Project Development Services, Inc.  
Robert and Elizabeth Reed  
Dr. Darin Shitu, MBINI  
Ssubi Foundation  
Stillwater Foundation  
STOPWASTE.ORG  
Terra Family Foundation  
Triage Consulting Group  
ValleyCare Health System

## \$5,000-\$9,999

Adventist Health  
Baccash Family Foundation, Inc.  
Diana Blank  
Celebration Health  
Steve and Becky Collins  
Crescent Wealth Management  
Gregory and Victoria Cudahy  
Equifax Foundation  
Heather Fenton and Richard Ossoff  
Mr. and Mrs. Robert J. Freeman  
Mike Gardner and Brent Huff  
Dr. Julius Garvey  
Georgia Baptist Health Care Ministry Foundation  
Dr. Daniel Goldberg  
Anthony and Lisa Quinta  
Angèle Hawkins  
Hewlett-Packard  
Invest in Others Charitable Foundation  
Jewish Federation of Greater Atlanta  
Garry Johnson  
Thomas Kelly  
Laserlink  
Marlene and Samuel Halperin Family Foundation  
Nibo Union USA Inc.  
OSIsoft, LLC  
The Otolaryngology Foundation  
Palo Alto Medical Foundation Health Care Division  
Jill and Paul Paris  
Ashley Perry  
Andrew and Catherine Pines  
Renfroe Family Foundation  
Patricia Robinson  
Roper St. Francis Healthcare  
Ruth and John Stumpf  
Maryann Toub  
Matt and Maria Tracy  
United Acceptance Inc.  
Gertrude and William C. Wardlaw Fund  
Jacqueline Wasp  
C. R. Wright  
Ariana Zibilich

## \$2,500-\$4,999

The 1040 Initiative  
Alan and Faye Adler  
Oluseun Ajayi  
Mr. and Mrs. James E. Arnett  
Brenda and Terry Ball  
Bank of America Matching Gifts Program  
Joanne Bauer  
Bennett Thrasher Foundation  
Bersot Capital Management LLC  
Bryan and Cara Bowers  
Kristina Bryan  
California MedTech  
Catholic Health Association  
Catholic Medical Mission Board  
Debley, Inc.  
Gene and Ann Downing  
Emory Project Medishare  
Fidelity Charitable Gift Fund  
Friends of Sierra Leone  
Green Mountain Coffee Roasters  
Insurance Counseling and Mgmt., Inc.  
Debbie and Michael Irwin  
JEC Foundation  
Mark and Terry Monday  
Jim and Caren Morrison  
Newell Recycling, L.L.C.  
Olivia Rusu  
Owens and Minor  
The Richard and Emily Levin Foundation  
Tom and Carol Ritter  
Santa Cruz Medical Foundation  
Dave and Beth Schulte  
Cherida Smith  
Robert Crooks and Sammi Tucker

## \$1000-\$2,499

A Friend of MedShare  
Jena E. Abernathy  
Advocate Good Shepherd Hospital Medical Staff  
Richard Akolade  
Alnor Oil Company, Inc.  
Samuel Ashner  
Assist International  
AutoTrader.com

Anthony Baratta  
Miriam and Norman Baron  
Lisa Nathan and Peter Bazeli  
Beech Foundation Inc.  
The Capital Group Companies Charitable  
Foundation  
Carl E. Kessler Foundation  
Dayton Carr  
Christian Medical and Dental Association  
Alan Cohen  
Cornerstone Church  
Roy and Siri Craft  
John Culver and D. Gilson Culver  
William Cuneo  
Sally and Peter Dean  
Dell Direct Giving Campaign  
Amy Yang and John DiFazio  
Jessica Edquist  
El Dorado Furniture  
David and Sarah Epstein  
Father Frank's Kids  
Rosa Feeney  
Flora Family Foundation  
Fridolin Charitable Trust  
Tom and Amelia Gambino  
Geographic Expeditions  
Georgia Cumberland Conference Of SDA  
Georgia Oroko Cultural Assoc., Inc  
James P Gerke  
A. J. and Natalie Giurato  
Good Shepherd Presbyterian Church  
Groupon  
Matt Hereford  
Michael Herrington  
The Highlands Group  
Paul and Lois Hofmann  
Jason Holden  
International Surgical Missions at Parkview  
Medical Center  
Luke Iovine  
J.M. Kalonji  
Ragui Kamel  
Hilton Pryce Lewis  
David and Deborah Livingstone  
Lubo Fund, Inc.  
The Maas Family Trust

Anita MacDougall  
Joe Margevicius  
Marsico Capital Management, LLC Matching  
Gifts Program  
Rachel and Larry Mathers  
The Medical Protective Company  
McKesson Foundation Inc.  
Nead Werx  
Mr. and Mrs. John T. O'Connor  
Virginia Older  
Operation Walk Pittsburgh  
Joseph Opich  
David and Jenny Pass  
Mr. and Mrs. Douglas Paul  
Stephen Pierson  
Jeannette Price  
Princeton Area Community Foundation  
John and Janet Raggio  
Meridith Rentz and Dean Baker  
Regional Hospital Sunyani  
Rotaplast International, Inc  
William and Gisela Schechter  
William and Eileen Schwitter  
Virginia Sealy  
Shaman LLC  
Emily Shipley  
A. B. Short  
The Sikand Foundation  
Kathy and Scott Slagel  
Robert and Judith Smith  
Cathy Soref  
St. Charles Borromeo Church  
Mark Stalzer  
Erin and Pete Sutcliffe  
Roger Tilles  
Barbara and Donald Tober  
Anne Tolleson  
Trinity Presbyterian Church  
Unitarian Universalist Congregation of Atlanta  
United Way Silicon Valley  
Daniel and Nobuko Usher  
German P. Vano  
VISA Matching Gifts Program  
Walter H. McClenon Fund, Inc  
Alyssa and Jack Wei  
Tom and Diann Weinman

Lance and Kathy Whitehead  
Swami Yogeshenada  
Jeffrey and Carrie Zeisler  
  
**\$500-\$999**  
A Friend of MedShare  
A Global Connection Association  
Carrie Abramson  
Africa Surgery Inc  
Sean Alavi  
Alliance For Smiles  
William Ankobiah  
Dr. David and Mrs. Jane Apple  
Camilo G. Barcenas  
Raymond Barger  
Walter Biega  
Diane Biggers  
Amy Blevins  
Marjorie Brennan, MD  
Sara Broadbent  
Matthew and Patricia Broderick  
Janet and George Campos  
Yuchiao Chang  
The Community Foundation For Greater  
Atlanta JAZ Fund  
The Community Foundation Serving Richmond  
and Central Virginia  
Rissa Coplan  
Michael Cox  
Mr. and Mrs. Harry Cross  
Crosspoint Realty Services; Inc.  
David and Diane Dalbo  
Nell Diallo  
Courtney English  
Alissa Fagadau  
Family Mayer Foundation  
John Feerick  
Margaret and Matthew Fish  
Foundation For Hospital Art  
Ron Frank  
Vince Gabor  
Dr. Diane Sklar and Wayne Gilbert  
Peggy Ginsburg  
Nadia and Jean-Marie Girardot  
Dr. Jay P. Goldsmith

Jane and Jim Gole  
Google Matching Gifts Program  
Dick and Molly Gray  
Habitat Aid Initiative  
Thomas Halper  
Anas Hana  
Chuck and Mary Haupt  
Barbara Hayes  
Healing the Children  
Hospitals For Humanity  
ICDDR,B  
Frederick Iffert  
Kathryn Johnson  
Susan Karches  
Karlin Technology, Inc  
Ted Kennedy  
Josh Kravitz and Jason Kersey  
Greg Kress  
Anna Kuang  
Tiffany Kuo  
Lake Forest/Lake Bluff Lions Club  
Francesca and Denis Laplaige  
Tom Lehrer  
Jeff and Laura Levinsohn  
Light Of the World Charities  
Meredith and Pete Lunati  
Steven Luxenberg  
Eric Landau and Esther Malamud  
Danny Mashal  
Michelle Massion  
Mattlin Foundation  
Mr. and Mrs. Richard J. McCann  
Mending Kids Intl  
Lilly Meyer  
Microsoft Giving Campaign  
Kelly and Andrew Mietling  
Montag Family Foundation  
Diane Moss  
Paul Murphy  
Sue Naset  
Mark and Joyce Nevins  
In Honor of Ray and Lucille Norman  
Peter Ogilvie  
Peter Olsen  
Operation Walk Maryland  
Nancy Paris

Betsy Pennington  
Fred and Susan Pownall  
Prince of Wales Alumni Association  
Colleen Robb  
Rotary Club of Sandy Springs  
Patricia Salber  
Robert and Marla Schleicher  
Francine Segal  
Shalin Shah  
James Sheahan  
Amy Shin  
Susan Sprunk  
Mark Tajima  
Greg Taylor  
Samuel Test  
Cathleen and Al Trautwig  
Martin Tusim  
Francesca and Michael Verna  
Vesta Inc.  
T.M. Vice  
Vitantonio Foundation  
Misty and Kyle Whitlock  
Robert Wiegert  
Marilyn Monter and Wilfred Witthuhn  
Laura Wolfram  
Yahoo Employee Funds  
Mary Yoder  
Charles Yovino

**\$250-\$499**

3 Sisters Of Side By Side Ministries  
A Friend of MedShare  
Sarah and Al Adams  
The Acton Family  
American Financial Advisors  
Avon Products Foundation  
Brice and Chris Boyle  
Angie Bryan  
Rene Carrasco  
Robert Carrigan  
Robin Chalmers  
Pius Chikezie  
Tom Cloward  
Scott and Isabelle Cole  
Arlene B. Cosca  
Bay Area Surgical Mission

Jennifer and Marc Bernstein  
Christine Birkett  
Kenneth and Angeli Breen  
Danielle Oves and Alton Brown  
Clifford Chance US LLP  
Louis and Suzanne Cosso  
Mr. and Mrs. John Culver  
Nelson Demille  
Doctors Fore Humanity  
Lou and Kathy Dye  
Faith In Practice  
Manley Farquharson  
Bill Fleming  
Leroy Fletcher  
Susan Flood  
Naffie and Philip Fischbacher  
Joseph Fouembitoue  
John and Liz Fowler  
Georgia Surgical Expedition, Inc.  
Jean and Frank Gollatz  
Phillip Graham  
Susan Graham  
Lora and Tim Greene  
Lynette Griffiths  
Stephen and Jeanette Gross  
Louise Gunn  
Harris Interactive  
Healing the Children  
Rich and Tina Hogle  
Deborah Holtman  
Bill and Leah Horton  
Cary Ichter  
IHS Foundation  
Ima-Helps  
Mr. and Mrs. Timothy Ivanecky  
Sarah Jacobson  
Joan Jensen  
Allegra S. Johnson  
Diana and Jack Justis  
Noel Keene  
Mimi Klein  
Isaiah Knouff  
Martin LaPlatney  
Samuel Lee  
Andrew Leven  
Jason and Kathryn Lind

Allison Long  
James Love  
Dominic Luqc  
George Marc-Aurele - CTI TEKsource  
Kimberly McCollum  
Gilbert McCraw  
Laura McElduff  
Susan Wolf and Doug MacLean  
Eric Mickley  
Gail and John Molloy  
Marie Morin  
Blaine and Martha Nelson  
Phuc Nguyen-Dinh  
David and Jo Ann Oelkers  
Virginia Older  
Daniel Phippen  
Karen Preston  
Talcott Printz  
Warren and Susanna Printz  
Gian and Robin Polastri  
Melissa Puntkattalee  
Joan Ransom  
Marianne Reidy  
Nancy Riley  
Renato Rivera  
Thomas Roddy  
Howard Rudnick  
Irene Devine and Hal Schneider  
Nancy and John Schiller  
Cynthia and Stephen Schoch  
Benjamin Siegel  
Beth Sisk  
Nicole Smith  
David and Barbara Spencer  
St. Timothy United Methodist Church  
Standing With Hope, Inc.  
Mr. and Mrs. A. Penn Staples  
Andreas M. Stenbeck  
Anne Sterchi  
Sum Of One, Inc  
The Sunflower House  
Kristin Sweat  
Gloria Sylvie  
Mark Thompson  
Darryl Tookes  
Timothy and Wendy Troyer

Marie Umar-Kamara  
United Way of the Wine Country  
Claudia Vazquez (Mission To Heal)  
Wendell Wayne  
Marc Weil  
Gary and Debra Weld  
Westlake High School  
Young Men's Service League  
Beatrice Yu  
Ross Zachary  
Doug and Debbie Zlatin  
Mackenzie Zorkin  
Matt Zukowski

Cash gifts received  
7/1/11 to 6/30/12

MedShare is grateful to the hundreds of other donors that are not mentioned here due to space constraints. For a complete list, please visit the donor page of our website.

# FINANCIAL INFORMATION

## ASSETS

AS OF JUNE 2012

### CURRENT ASSETS

cash	\$	230,966
money market funds		1,054,726
pledges receivable		1,072,000
inventory		11,594,143
prepaid expenses		45,210
other		57,027
<b>total current assets</b>		<b>14,054,072</b>

### PROPERTY + EQUIPMENT

land		340,552
building		1,800,892
furniture + equipment		393,815
accumulated depreciation		(597,573)
<b>property + equipment - net</b>		<b>1,937,686</b>

### OTHER ASSETS

pledges receivable		102,000
other receivable		81,394
endowment assets		1,048,221
deposits		20,976
<b>total other assets</b>		<b>1,252,591</b>
<b>TOTAL ASSETS</b>		<b>\$ 17,244,349</b>

## LIABILITIES + NET ASSETS

AS OF JUNE 2012

### CURRENT LIABILITIES

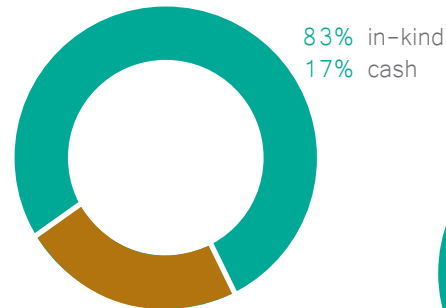
accounts payable + accrued expenses	\$	211,179
line of credit		400,000
deferred revenue		52,745
<b>total current liabilities</b>		<b>663,924</b>

### NET ASSETS

unrestricted		13,295,226
temporarily restricted		2,285,199
permanently restricted		1,000,000
<b>total net assets</b>		<b>16,580,425</b>
<b>TOTAL LIABILITIES + NET ASSETS</b>		<b>\$ 17,244,349</b>

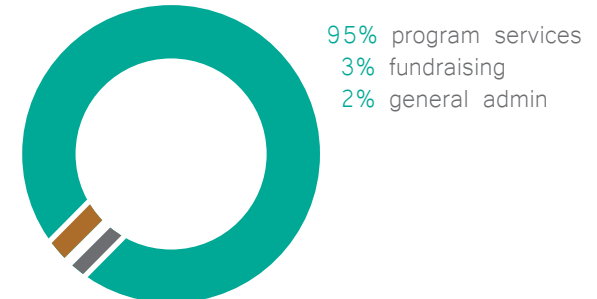
### REVENUE + SUPPORT

\$22,393,999



### OPERATING EXPENSES

\$22,567,979



## BOARD OF TRUSTEES

Thomas J. Asher, Board Chair  
The Rich Foundation, Inc.  
James E. Arnett, Past Chair  
Merrill Lynch  
Charlie Evans, Vice Chair  
International Health Services Group  
Anthony J. Guinta, Treasurer  
Homrich Berg  
Joanne Bauer, Secretary  
Kimberly-Clark Corporation  
Terry C. Blum, PhD  
Georgia Institute of Technology  
Seletha R. Butler  
Georgia Institute of Technology  
Gregory C. Cudahy  
Ernst & Young  
Angeline Fife  
Project Development Services, Inc.  
Robert J. Freeman  
Maxin Partners, LLC  
Daniel Goldberg, MD  
Community Volunteer  
Douglas Grey, MD  
The Permanente Medical Group  
Paul Hofmann, DrPH  
Hofmann Healthcare Group  
Herman Howard  
Lamin Group  
Jill S. Paris, CPA  
Jill S. Paris, LLC  
Nancy Paris  
Georgia Center for Oncology Research  
Andrew M. Pines  
CITI  
Glen Reed  
King & Spalding, LLP

Pat Robinson  
Consultant  
Wendell Waye  
Habitat for Humanity International  
Seth M. Zachary  
Paul Hastings

## SOUTHEAST REGIONAL COUNCIL

Angeline Fife, Council Chair  
Project Development Services, Inc.  
Jena Abernathy  
Witt/Kieffer  
Dr. David Apple  
Shepherd Center  
Sally Dean  
Community Volunteer  
Heather Fenton  
Community Volunteer  
Katie Griffith  
Delta Air Lines  
Cathy Harper  
McKenna Long & Aldridge  
Angèle Hawkins  
New Hope Enterprises  
Latonda Henderson  
Community Volunteer  
Cary Ichter  
Adorno & Yoss  
Tim Kelly  
Bennett Thrasher  
Carol Moore  
Heifer International  
John T. O'Connor  
The Interlochen Group  
Alawode Oladele, MD, MPH  
Global Initiative for the Advancement  
of Nutritional Therapy  
Glen Reed  
King & Spalding  
James Sheahan  
Siemens (ret.)  
Paul N. Steinfeld  
The Republic of Slovenia

Maryann Toub  
Community Volunteer  
Ariana Zibilich  
Triage Consulting Group  
Julia Yeager  
Children's Healthcare of Atlanta

## NEW YORK REGIONAL COUNCIL

Sandy Tytel, Council Chair  
Sandra and Howard Tytel Family  
Charitable Foundation  
Japhet Aryiku  
Adakum Educational Foundation  
Alan Cohen  
Henry Schein, Inc.  
Donna Drummond  
North Shore LIJ Health System  
John D. Feerick  
Fordham University School of Law  
Michael R. Irwin  
Citigroup Global Markets, Inc.  
David Knott  
Knott Partners  
Ginny Knott  
Knott Partners  
Laureen Stanton Knutsen  
Community Volunteer  
Betsy Kovacs  
Community Volunteer  
Dennis E. A. Lynch  
Feerick Lynch MacCartney, Esqs.  
Anita MacDougall  
Consultant  
Irwin Merkatz, MD  
Albert Einstein College of Medicine  
Cathy Soref  
Community Volunteer  
Jacqueline M. Wasp  
Community Volunteer  
Craig White Lt Col. USAF (RET)  
Satellite Security Systems, Inc.  
Seth M. Zachary  
Paul Hastings

## WESTERN REGIONAL COUNCIL

Mary Bersot, Council Chair  
Bersot Capital Management LLC  
Camilo Barcenas  
The Barcenas Group  
Sara Broadbent  
Specialty Technical Consultants  
Eric Engelman, M.D.  
Kaiser Permanente (ret.)  
Robin L. Flagg  
UC Berkeley  
Douglas Grey, M.D.  
The Permanente Medical Group  
Paul B. Hofmann, DrPH  
Hofmann Healthcare Group  
Kathryn E. Johnson  
CEO Health Forum  
Kamal Patel  
Simpson Thacher & Bartlett  
Andrew M. Pines  
CITI  
Nancy V. Riley  
Community Volunteer  
Laura Robertson M.D.  
UCSF  
Stephanie Robinson  
Community Volunteer  
Katherine Rogers  
Fifth Business Advisors  
Patricia Salber, M.D.  
PRS Strategic Healthcare Consulting  
Andrea Sandvig  
Community Volunteer  
William (Bill) Schecter, M.D.  
San Francisco General Hospital  
David Schulte  
Kaiser Permanente Ventures  
Linda M. Dairiki Shortliffe, M.D.  
Stanford University Medical Center  
Sue Sprunk  
Atristry of Poland  
Ruth Stumpf  
Community Volunteer

Due to the timing of this Annual Report, we chose to list current board and council members as of October 2012

## NATIONAL HEADQUARTERS & SOUTHEAST DISTRIBUTION CENTER

3240 Clifton Springs Road  
Decatur, GA 30034  
(O) 770-323-5858  
(F) 770-323-4301

## WESTERN DISTRIBUTION CENTER

2937 Alvarado Street  
San Leandro, CA 94577  
(O) 510-567-7070  
(F) 510-567-7071

## NEW YORK REGIONAL OFFICE

P.O. Box 8528  
New York, NY 10150  
(O) 201-625-2465

## FLORIDA OFFICE

(O) 786-229-9760

## WE'RE SOCIAL:

Facebook

[facebook.com/MedShareMission](https://facebook.com/MedShareMission)

Twitter

[@medshare](https://twitter.com/medshare)

Blog

[medshare.wordpress.com](https://medshare.wordpress.com)

YouTube

[youtube.com/MedShare](https://youtube.com/MedShare)

[www.medshare.org](https://www.medshare.org)



# MedShare

*Bridging the gap between surplus and need.*

